

TIB RASILIMALI DAILY MARKET UPDATE- 17/11/2017



Equities- Daily highlights- prices as of market close 16/11/2017

Company Name	Market Cap.(6th June 2017) Tshs	Closing Price	Daily Price Change (%)	Turnover in TZS At t-1	Open BIDs	Best Bid Price	Open Offers	Best Offer Price	Last price vs 3 Month Price (%)	Last Price vs 6 Month Price change (%)	Shares Issued
CRDB	391,775,787,600	150	0	426,250	508,810	150	249,995	155	-26.82	-18.91	2,611,838,584
DCB	26,113,740,345	385	0	No trades			7,044		-2.53	-3.75	67,827,897
DSE	23,490,000,000	1,160	0	5,802,000	2,027	1,140	23,474	1,180	-10.76	-1.69	20,250,000
MBP	8,780,534,400	600	0	No trades			4,380	600	0	0	14,634,224
MCB	30,912,460,000	500	0	No trades			40,590	450	0	0	61,824,920
MKCB	18,347,592,080	890	0	No trades			61,500	850	-1.11	-11	20,615,272
NMB	1,375,000,000,000	2,750	0	No trades			250,877	2,340	0	0	500,000,000
SWALA	49,977,233,500	500	0	No trades					0	0	99,954,467
SWISS	126,000,000,000	3,500	0	No trades			5,738	3,500	-8.37	-32.03	36,000,000
TBL	3,922,548,557,900	13,300	0	No trades	5,001	12,100	15,230	13,200	2.30	20.90	294,928,463
TCC	1,680,000,000,000	16,800	0	No trades			39,587	14,300	52.03	46.08	100,000,000
VODA	476,000,000,000	850	0	No trades	5	790	388,720	780	-5.55		560,000,000
TCCL	76,405,254,000	1,200	0	No trades			13,900	1,100	-11.76	-25	63,671,045
TPCC	273,483,112,000	1,520	0	2,920,000	510	1,460	23,146	1,500	-14.60	-24	179,923,100
YETU	7,267,736,400	600	0	No trades			6,020	550	0	0	12,112,894
TOL	43,551,682,200	780	0	No trades			11,110	770	0	-2.5	55,835,490
MUCOBA	3,262,569,200	400	0	No trades			43,570	400	0	0	8,156,423
PAL	75,420,806,000	470	0	No trades			9,200	450	0	0	160,469,800
TTP	11,194,352,400	600	0	No trades			2	600	-7.69	-7.69	18,657,254
NMG	373,942,201,360	2,380	-4.03	No trades					-11.19	-4.03	157,118,572

EABL	3,400,329,730,800	5,160	-2.27	No trades					-0.95	2.78	658,978,630
JHL	373,320,000,000	10,370	-0.77	No trades					9.50	-7.74	36,000,000
KA	50,777,703,240	110	-8.33	No trades					37.5	-8.33	461,615,484
KCB	1,907,288,888,220	860	-1.15	No trades					0	26.47	2,217,777,777
USL	21,234,129,129,120	80	14.29	No trades					33.33	14.28	265,426,614
ACA	2,140,646,304,780	5,220	1.16	No trades					0.19	-60.21	410,085,499

EPS: CRDB -28.34, NMB -312, TBL - 771 , TCC- 687 , TPCC -221, SWISS -503.81, TCCL- 68 DCB -16.58**

**Earning per share (EPS) is interim. Earning per share of other companies are annual audited.

Nicol targets T-bills to avoid risks. *The Citizen, 17 November 2017.*

Tanzania National Investment Company Limited (Nicol) plans to focus on non-risky investments in the next five years to beef up its profits and provide a hedge against revenue losses from equities. Nicol, which was delisted from Dar es Salaam Stock Exchange (DSE) on July 6, 2011, is currently planning to make a comeback to the Dar bourse early next year. The company Deputy Chief Executive officer, Mr Erasto Ngamilaga said the firm is intended to channel 55 percent of its capital towards safer assets such as Treasury Bonds and keep 45 percent in equities. He explained further that diversification would help to double investment income from the current Sh 3.5 billion. The private equity firm which listed its 1.6 billion shares on the bourse in 2008 was delisted in July 2012 after it breached trading rules. It holds a 6.6 percent share in the National Microfinance Bank. Mr Ngamilaga said Nicol was expected to be relisted on DSE earlier in June 2017 but things did not turn out as expected because they failed to submit a prospectus on time.

Acacia share price worst performer for 2017. *The Citizen, 17 November 2017.*

Acacia Mining was the worst performing share at the Dar es Salaam Stock Exchange (DSE) this year on a year on year basis as of September. The share price for the company, which owns three major Gold mines, dropped to TZS 4,980 in September 2017 from TZS 13,820 in September 2016, approximately 64 percent. The fall is attributed to the company's dispute with the Government of Tanzania and the related ban of exports of copper concentrates that started in March this year. The Government maintains that Acacia has been evading tax and under declaring revenue for a number of years and owes the Governments by billions of US dollar. Other companies which experienced drops in their share prices during the period were CRDB from TZS 250 to TZS 175, DCB from TZS 430 to TZS 395, EABL TZS 6,070 to TZS 5,420, KA from TZS 140 to Sh 100, Swiss port from TZS 6,350 to TZS 3,820, and TPCC from TZS 2,290 to TZS 1,520.

DTB Tanzania offers NGOs new services. *The Citizen, 17 November 2017.*

Diamond Trust Bank Tanzania (DTB Tanzania) has launched a new account called Community Account that is specifically designed to meet the needs and requirements of non-governmental organisation's (NGOs). The product comes with zero operational fees except for actuals (Cheque book and transfer fees) to not for profit entities such as charities, NGOs, religious organisations, societies, clubs and trusts. DTB Tanzania country manager and chief executive officer, Mr Viju Cherian said the account is available in Tanzania shilling and in US dollars. It is also offers online access to customers via internet banking. "The product benefits include interest on average monthly float balances above TZS 50 million or USD\$ 50,000 and free salary processing for non for profit employees who opt to bank with DTB Tanzania," he said. DTB Tanzania has a network of 28 branches in Tanzania out of which 14 branches are in Dar es Salaam.

South Africa Market Review. *17 November 2017.*

South African markets closed in the green yesterday, tracking gains in the global markets. Paper Company, Sappi advanced 4.0%, after reporting an increase in its FY17 net profit. Retailer, Foschini Group gained 3.9% and peers, Shoprite Holdings and Steinhoff International Holdings climbed 2.7%, each. Real estate companies, Fortress REIT and NEPI Rockcastle rose 2.6% and 1.8%, respectively. Insurance companies, Discovery and Sanlam added 2.4% and 2.2%, respectively. On the downside, private hospital company, Mediclinic International shed 1.8%, after reporting a decline in its 1H18 EPS. Investment Company, Reinet Investments declined 1.8%, as its 1H18 NAV declined by 10.0% compared with 2H17. The JSE All Share index advanced 0.6% to close at 59,549.22.

UK Market Review. *17 November 2017.*

The UK market finished firmer yesterday, as the five-day losing streak ended following positive corporate updates. Commercial property company, British Land advanced 3.7%, after swinging to a 1H18 profit. Airlines, easyJet and International Consolidated Airlines Group gained 3.5% and 2.1%, respectively, as their peer, Dart Group, the owner of Jet2 reported an increase in its 1H18 revenue. Investment Company, 3i Group added 2.0%, after it revealed that it is on track to deliver strong growth in FY18. On the downside, automotive components and aerospace vehicles manufacturer, GKN shed 4.8%, after the company fired CEO designate, Kevin Cummings, and amid news of a write down at the North American aerospace unit. The FTSE 100 index advanced 0.2% to close at 7,386.94.

US Market Review. *17 November 2017.*

US markets ended higher yesterday, amid upbeat corporate earnings reports and helped by House of Republicans passing its version of the tax reform bill. Retailer, Wal-Mart Stores rallied 10.9%, as it reported better than expected 3Q17 earnings due to best comparable sales growth in more than eight years. Food products manufacturer, JM Smucker advanced 9.5%, on the back of upbeat 2Q18 earnings. Networking and technology company, Cisco Systems climbed 5.2%, after it posted upbeat 1Q18 profit. On the flipside, consumer electronic products retailer, Best Buy shed 3.6%, amid downbeat 3Q17 earnings. The S&P 500 index rose 0.8% to settle at 2,585.64, while the DJIA index advanced 0.8% to close at 23,458.36. The NASDAQ index climbed 1.3% to end the trading session at 6,793.29.

Exchange Announcements

Tanga Cement Company Limited (TCCL) has announced their audited financial results for the year ended 30th June 2017.

	Group June 2017 TZS' 000	Group June 2016 TZS' 000	Company June 2017 TZS' 000	Company June 2016 TZS' 000
Revenue	78,788,330	77,155,642	69,324,206	71,175,075
Cost of sales	(64,834,047)	(50,831,635)	(56,124,342)	(45,993,842)
Gross profit	13,954,283	26,324,007	13,199,864	25,181,233
Financing Costs	(15,097,701)	(606,150)	(15,094,638)	(554,647)
Operating profit/loss	(4,295,216)	14,675,464	(5,009,129)	14,773,298
Net(loss)/ profit before taxation	(19,392,917)	16,346,055	(20,103,767)	16,435,235
Net(loss) profit for the year	(14,608,298)	11,396,386	(15,107,540)	11,485,566
Total Comprehensive(loss)/income	(14,614,900)	11,105,091	(15,107,540)	11,485,566
Earnings per share (Tzs)	-232	176	-240	185
Dividends per share (Tzs)	25	55	25	55

Dividend

Given the financial performance for the first half of the year, the board has decided not to declare an interim dividend for 2017. This position will be reviewed once the year trading results have been finalized.

Tanzania Breweries Limited(TBL) announced its results for the year ended 31st March 2017.

	2017 Tshs M	2016 Tshs M	Change %
Revenue	1,041,123	1,112,608	-6%
Cost of sales	(593,616)	(574,414)	3.34%
Gross profit	447,507	538,194	-17%
Operating profit	235,141	330,070	-29%
Profit before income tax	234,600	327,812	-28%
Profit for the Year	161,440	228,981	-29%
Basic Earnings Per Share	572	771	-26%
Dividend Per Share	350	600	-42%

Dividend

The company has declared a dividend of TZS 470/- per share meaning a total of TZS 138.62Bn will be paid out by the company beginning the 8th of November 2017.

Vodacom Tanzania PLC has announced their preliminary results for the year ended 31st March 2017. Highlights of the results are as follows:

	Value TZS Million(2017)	Value TZS Million(2016)	Change %
Revenue	931.5	923.3	0.9%
M-Pesa revenue	249.6	224.4	11.2%
Operating profit	92.1	81.2	13.4%
Net profit	47.6	29.1	64%
Earnings Before Interest Tax Depreciation and Amortisation (EBITDA)	252.6	285.6	-11.6%
Capital expenditure	150.5	216.5	30.5%
Operating free cash flow	277.7	316.3	-12.2%
Earnings per share (EPS)	28.3	17.3	63.4%

	Value TZS Million(2017)	Value TZS Million(2016)	Change %
Active-data customer up	6.5	5.4	19.4%

Dividend

Vodacom shareholders approved a final dividend of TZSh 12.74 per share for the financial year ended 31th March 2017. The dividend will be paid on or before Friday 30th November 2017 to the shareholders recorded in the register as at the close of trading on Friday 13th October 2017.

Dar es Salaam Stock Exchange (DSE) PLC has published their quarter results for the period ended 30th June 2017 and 31st March 2017. Summary of the results are as follows:

DSE PLC Statement of Comprehensive Income for the quarter ended 30th June 2017.

	Current Quarter 30th June 2016 TZS	Previous Quarter 31 th March 2017 TZS	Comperative Quarter 30th June 2017 TZS
Revenue			
Listing Fees	431,308,211	567,547,855	686,565,382
Transaction Fees	319,549,471	250,318,118	350,857,361
Registry & CSD Fees	190,917,840	110,370,581	175,037,108
Investment Income	129,149,051	597,357,934	502,630,281
Other Operating Income	71,429,572	47,999,068	126,274,068
Total Revenue	1,142,354,146	1,573,593,557	1,841,364,200
Total Expenses	854,247,157	878,907,439	909,607,412
Profit before Tax	288,106,989	694,686,118	931,756,789
Taxation	-	-	-
Profit After Tax	288,106,989	694,686,118	931,756,789
Earnings Per Share	N/A	34	46

National Microfinance Bank (NMB) announced their quarter one financial results ended 30th September 2017. Summary of the results are as follows.

	Current Quarter	Comparative Quarter	Current Year Cumulative	Comparative Year Cumulative
Amounts in Million shillings	30.09.2017	30.09.2016	30.09.2017	30.09.2016
Interest Income	148,232	144,011	440,996	408,960
Interest Expense	(33,665)	(30,881)	(92,444)	(72,902)
Net Interest income	114,567	113,130	348,552	336,058
Impairment Losses on Loans and Advances	(43,403)	(7,935)	(68,486)	(20,073)
Non-interest income	48,227	40,958	131,990	122,707
Non-interest expense	(97,274)	(91,737)	(279,901)	(263,824)
Net Income/(Loss) after income tax	15,032	38,091	91,238	122,408

CRDB Bank Plc announced their financial results for the year ended 30th September, 2017 . Summary of the results are as follows.

	Group current Quarter	Group Comparative Quarter	Bank current Quarter	Bank Comparative Quarter
Amounts in Million shillings	30/09/2017	30/09/2016	30/09/2017	30/09/2016
Interest Income	142,396	149,008	138,793	145,337
Interest Expense	(40,948)	(36,897)	(39,396)	(35,411)
Net Interest income	101,448	112,111	99,397	109,926
Impairment Losses on Loans and Advances	(30,380)	(39,063)	(30,077)	(38,687)
Non-interest income	56,839	41,380	52,871	38,556
Non-interest expense	(107,918)	(105,428)	(105,148)	(107,651)
Net Income/(Loss) after income tax	14,561	2,885	11,930	(1,999)

Mwalimu Commercial Bank Plc (MCB) announced their quarter one financial results ended 30th September 2017. Summary of the results are as follows:

	Current Quarter 30.09.2017 TZS M	Current Year Cumulative 30.09.2017 TZS M
Interest Income	975	3,228
Interest expenses	141	-
Net Interest Income	834	3,228
Non-interest income	57	1
Non-interest expenses	1,647	2,682
Operating income /(Loss)	(795)	547
Net Profit/ (loss) after income tax	(795)	547
Earnings per share (EPS)	(13)	9

TOL Gases Ltd announced their audited financial results for the year ended 30th June 2017. Summary of the results are as follows:

	2017 TZS `000`	2016 TZS `000`	Change %
Revenue	7,032,979	8,322,100	-15.5
Cost of sales	(3,808,616)	(5,164,849)	-26.3
Gross profit	3,224,363	3,157,251	2.12
Operating expenses	(1,904,273)	(1,666,642)	14.3
Operating profit	1,320,090	1,490,609	-11.43
Finance costs	(314,919)	(388,463)	19
Profit before tax	1,005,171	1,102,146	-9

Tanzania Portland Cement Company Limited (TWIGA) announced their audited results for the year ended 31st June 2017. Summary of the results are as follows:

	2017 TZS 000	2016 TZS 000	Change %
Revenue	119,605,632	142,354,100	-15.9%
Cost of sales	(82,573,256)	(89,157,602)	82.34%
Gross profit	37,032,376	53,196,498	-30.4
Operating profit	17,012,882	30,624,357	-44.44
Profit before tax	17,875,937	32,662,288	-45.3
Taxes on income	(5,525,020)	(9,942,463)	44.44%
Profit for the year	12,350,917	22,719,825	-45.64
Earnings per share	68.65	126.28	-45.64

Dividends

Despite drops in results the Directors declare an interim dividend of TZS Sh 120 per share (2016:TZS 120 per share) which will be paid on or about 31 October 2017. The register of the Members will close on 25 September 2017. The last day of trading cum dividend will be 20 September 2017.

Treasury Bills					
Auction No. 993 Held On 15/ Nov/2017					
Treasury Bills Auction no.993 15/November 2017					
	35days	91days	182days	364days	TOTAL
No. of bids	1	0	29	127	157
Successful Bids	1	0	25	85	105
Highest BID/100	99.57	0.00	96.77	92.19	-
Lowest bid/100	99.57	0.00	95.89	88.49	-
Minimum Successful Price/100	99.57	100.00	96.23	91.10	-
Weighted Average Price(WAP)+	99.57	0.00	96.50	91.22	-
Weighted Average Yield (WAY)	4.50	0.00	7.27	9.65	9.17
Amount Offered Sh (000,000)	1,000	3,000	65,000	100,000	169,000
Total Tendered Sh (000,000)	1,000.00	0.00	68,254.55	220,724.30	289,978.80
Under subscribed/oversubscribed (+/-) Sh (ml)	0.00	0.00	3,254.55	120,724.30	-12,978.80
Successful bids Sh(000,000)	1,000.00	0.00	3,254.55	133,600.00	165,854.50

	Treasury Bonds-Auction Date specified as below				
	10Y	7Y	2Y	15Y	5Y
Auction Date	25/10/2017	11/10/2017	27/09/2017	13/09/2017	08/Nov/2017
Redemption date	26/10/2027	12/10/2024	28/09/2019	14/09/2019	09/Nov/2022
Minimum successful Price	76.1279	77.1894	92.26	79.2450	83.9212
WAP for successful bid	78.0204	79.1462	93.1475	82.3599	84.1667
WAY to maturity	15.8929	14.9832	11.7645	16.7367	13.6429
WA Coupon Yield	14.6628	12.7359	8.3953	16.3915	10.9069
Amount Offered TZS(000,000)	111,400.00	100,200.00	84,000.00	97,800.00	90,000.00
Amount Tendered TZS(000,000)	219,982.50	143,476.30	258,895.60	126,528.30	233,947.80
Successful Amount TZS(000,000)	65,323.10	100,200.00	84,000.00	95,480.00	90,000.10

The BOT released it's monthly economic review for the month of September 2017, for the report click here:

<http://www.bot.go.tz/Publications/MonthlyEconomicReviews/MER%20SEPTEMBER%202017.pdf>

Future Bond Auctions*		
Auction Date	Bond Tenure	Coupon Rate
08/11/2017	5yrs	9.18%
22/11/2017	15yrs	13.50%
06/12/2017	2yrs	7.82%
20/12/2017	7yrs	10.08%
03/01/2018	10yrs	11.44%

Exchange Rates*		
Currency	Buying	Selling
EUR	2,615	2,642
USD	2,223	2,245
KES	21.47	21.64
GBP	2,932	2,962

*All these data are obtained from Bank of Tanzania (BOT)

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