

TIB RASILIMALI DAILY MARKET UPDATE- 20/11/2017



Equities- Daily highlights- prices as of market close 17/11/2017

Company Name	Market Cap.(6th June 2017) Tshs	Closing Price	Daily Price Change (%)	Turnover in TZS At t-1	Open BIDs	Best Bid Price	Open Offers	Best Offer Price	Last price vs 3 Month Price (%)	Last Price vs 6 Month Price change (%)	Shares Issued
CRDB	391,775,787,600	150	0	9,896,145	410,970	150	281,010	155	-25	-18.91	2,611,838,584
DCB	26,113,740,345	385	0	No trades			9,202		-2.53	-3.75	67,827,897
DSE	23,490,000,000	1,140	-1.72	21,361,920	1,003	1,020	5,960	1,120	-12.30	-3.38	20,250,000
MBP	8,780,534,400	600	0	No trades			12,460	600	0	0	14,634,224
MCB	30,912,460,000	500	0	No trades			59,790	450	0	0	61,824,920
MKCB	18,347,592,080	890	0	No trades			65,173	850	-1.11	-11	20,615,272
NMB	1,375,000,000,000	2,750	0	No trades			328,777	2,340	0	0	500,000,000
SWALA	49,977,233,500	500	0	No trades			104,930	490	0	0	99,954,467
SWISS	126,000,000,000	3,500	0	No trades			5,773	3,500	-8.37	-32.03	36,000,000
TBL	3,922,548,557,900	13,300	0	51,480,000	5,011	13,200	13,650	13,300	2.30	20.90	294,928,463
TCC	1,680,000,000,000	16,800	0	27,599,000			44,899	14,300	52.03	46.08	100,000,000
VODA	476,000,000,000	850	0	787,800			351,700	780	-5.55		560,000,000
TCCL	76,405,254,000	1,200	0	No trades			25,601	1,100	-11.76	-25	63,671,045
TPCC	273,483,112,000	1,520	0	730,000	310	1,460	31,656	1,500	-14.60	-24	179,923,100
YETU	7,267,736,400	600	0	No trades			5,420	600	0	0	12,112,894
TOL	43,551,682,200	780	0	No trades			11,110	770	0	-2.5	55,835,490
MUCOBA	3,262,569,200	400	0	No trades			44,344	400	0	0	8,156,423
PAL	75,420,806,000	470	0	No trades			27,900	400	0	0	160,469,800
TTP	11,194,352,400	600	0	No trades			10,657	600	-7.69	-7.69	18,657,254
NMG	373,942,201,360	2,460	3.36	No trades					-0.80	-6.46	157,118,572

EABL	3,400,329,730,800	5,170	0.19	No trades					-7.67	1.37	658,978,630
JHL	373,320,000,000	10,650	2.70	No trades					3.29	-6.08	36,000,000
KA	50,777,703,240	110	0	No trades					0	-15.38	461,615,484
KCB	1,907,288,888,220	880	2.33	No trades					-8.33	33.33	2,217,777,777
USL	21,234,129,129,120	80	0	No trades					-11.11	14.28	265,426,614
ACA	2,140,646,304,780	5,280	1.15	No trades					2.72	-60.94	410,085,499

EPS: CRDB -28.34, NMB -312, TBL - 771 , TCC- 687 , TPCC -221, SWISS -503.81, TCCL- 68 DCB -16.58**

**Earning per share (EPS) is interim. Earning per share of other companies are annual audited.

MARKET COMMENTARY 13th -17th November 2017.

Last week, overall market Capitalisation of the local exchange was slightly higher compared to the previously week, rising from TZSh 83,321.45 billion previously week to TZS 83,876.27billion last week a marginal change of by 0.66 per cent. Total equity turnover on the Dar es Salaam stock Exchange (DSE) fall sharply by 99.69 per cent to TZS 264.47mn last week from TZSh 85,797.70mn in the previously week. TBL remained the most active counter. There were no activities on most financials with Yetu Microfinance Bank, Mwalimu Commercial Bank and MUCOBA Bank counters posting no trades during the week.

Period	Week ending 17/11	Week ending 10/11
Market Cap (TZS BN)	83,876.27	83,321.45
Turnover (TZS MN)	264.47	85,797.70

Oil pipeline earns Tanga TZS 200M deal. *The Citizen, 20 November 2017.*

Tanga City Council will pocket nearly TZS 200m in three months from a deal signed with a United States company working on the Hoima and Tanga oil pipeline. The TZS 200m will be the first income for Tanga municipality directly linked to the pipeline project which is expected to boost earnings for many other local contractors and create 10,000 direct jobs over the three years of its construction. The sum was paid as deposit for a lease of a 600,000 square meters at Tanga industrial area. The Hoima and Tanga pipeline will be more than 1400 kilometres in which 1000km of them will be in Tanzania and will cost about USD\$ 4 billion. Mr Austen signed a contract with the Tanga City in which his firm will avail USD\$ 90,000 to the latter as lease fee for the space for a period of three months. According to Mr Mayeje, the area was previously set for a USD\$277m industrial development project known as Tanga Economic Corridor that was earmarked for implementation under a Joint Venture between the City and Good PM Group of Korea through a company known as Africa Future Forum. The area has been chosen for its strategic positioning due to the presence of a railway line that makes it easy to offloading and loading heavy cargo from the Port of Tanga or from Dar es Salaam. The council was already setting proper infrastructure including water, power and roads.

Exim Bank integrates system with NIDA for customer identification. *The Guardian, 20 November 2017.*

Exim Bank Tanzania Limited has become the first commercial bank in the country to integrate its system with National Identification Authority (NIDA). The bank's group Head for branch operations Eugen Massawe said "Our core banking system and technology team managed to develop an internal system which speaks to NIDA database directly and the moment the card is asked about the know your customer (KYC) details of the card holder, it responds instantly." He noted that such efficiency in identifying individuals has convinced Exim Bank to integrate its system with that of NIDA to simplify the exercise. He further noted that the bank has been able to connect all of its branches across the country to NIDA's system. The Exim Bank Head explained that with such development, the bank will be able to serve customers faster while ensuring controls across its products are adhered to.

CBA Bank seeks to lure contractors with its products. *The Guardian, 20 November 2017.*

CBA Bank Tanzania Limited is urging contractors to its doors as the bank can offer almost every product needed to facilitate their work. CBA Bank Tanzania acting CEO Julius Konyani said "CBA sponsored Construction Day because it offers various products which support contractors and the construction industry at large." He added that existence of huge construction companies, manufacturing and trading firms in Dar es Salaam and throughout the country presents a suitable niche for CBA to tap in and make tangible business from it. Konyani further added that "the construction industry is one of the fastest growing in the country and as a development focused bank, CBA has a lot to offer to the industry especially in investing in infrastructure". Permanent Secretary in the Ministry of Work, Transport and Communication, Engineer Joseph Nyamhagana said "The construction industry contributes to development of the industrial economy significantly in line with President John Magufuli's ambition to turn our economy into a semi industrial one."

South Africa Market Review. *20 November 2017.*

South African markets closed in the green on Friday, led by gains in retailers and market heavyweight, Naspers. Retailers, Foschini Group, SPAR Group and Truworths International advanced 5.8%, 5.7% and 5.6%, respectively. Peers, Massmart Holdings and Shoprite Holdings gained 4.7% and 1.2%, respectively. Platinum miners, Lonmin and Royal Bafokeng Platinum added 4.1% and 1.3%, respectively. Market heavyweight, Naspers climbed 3.6%, as it expects significant increase in its 1H18 EPS. Lenders, Capitec Bank Holdings, FirstRand and Barclays Africa Group rose 3.5%, 3.4% and 3.3%, respectively, buoyed by a stronger Rand. On the downside, paper and packaging companies, Mondi and Sappi declined 2.0% and 1.2%, respectively. The JSE All Share index advanced 1.0% to close at 60,128.41.

UK Market Review. *20 November 2017.*

The UK market finished weaker on Friday, with the FTSE 100 registering a second consecutive weekly loss, amid a stronger domestic currency. Utility companies, United Utilities Group and Severn Trent declined 4.4% and 2.4%, respectively. Energy companies, SSE and Centrica shed 2.4% and 1.6%, respectively. Airlines, easyJet and International Consolidated Airlines Group eased 1.1% and 0.6%, respectively. On the upside, television broadcasting company, Sky advanced 4.1%, amid reports that Comcast and Verizon have approached 21st Century Fox to buy some of its assets. Insurance companies, St James's Place, Old Mutual and Prudential added 1.1%, 1.0% and 0.5%, respectively. The FTSE 100 index declined 0.1% to close at 7,380.68.

US Market Review. 20 November 2017.

US markets ended lower on Friday, as prospects of corporate tax reform continued to weigh on the market. Media and television broadcasting company, Comcast declined 2.5%, amid reports that along with Verizon Communications it has approached to buy major assets of Twenty-First Century Fox which advanced 6.6%. Logistics service provider, JB Hunt Transport Services eased 1.5%, after it stated that it has placed orders to buy multiple semi-trucks from Tesla. On the upside, sports retailer, Hibbett Sports rallied 15.2%, after it posted upbeat 3Q17 earnings and raised its earnings outlook for FY17. The S&P 500 index fell 0.3% to settle at 2,578.85, while the DJIA index declined 0.4% to close at 23,358.24. The NASDAQ index eased 0.2% to end the trading session at 6,782.79.

Exchange Announcements

Tanga Cement Company Limited (TCCL) has announced their audited financial results for the year ended 30th June 2017.

	Group June 2017 TZS' 000	Group June 2016 TZS' 000	Company June 2017 TZS' 000	Company June 2016 TZS' 000
Revenue	78,788,330	77,155,642	69,324,206	71,175,075
Cost of sales	(64,834,047)	(50,831,635)	(56,124,342)	(45,993,842)
Gross profit	13,954,283	26,324,007	13,199,864	25,181,233
Financing Costs	(15,097,701)	(606,150)	(15,094,638)	(554,647)
Operating profit/loss	(4,295,216)	14,675,464	(5,009,129)	14,773,298
Net(loss)/ profit before taxation	(19,392,917)	16,346,055	(20,103,767)	16,435,235
Net(loss) profit for the year	(14,608,298)	11,396,386	(15,107,540)	11,485,566
Total Comprehensive(loss)/inco me	(14,614,900)	11,105,091	(15,107,540)	11,485,566
Earnings per share (Tzs)	-232	176	-240	185
Dividends per share (Tzs)	25	55	25	55

Dividend

Given the financial performance for the first half of the year, the board has decided not to declare an interim dividend for 2017. This position will be reviewed once the year trading results have been finalized.

Tanzania Breweries Limited(TBL) announced its results for the year ended 31st March 2017.

	2017 Tshs M	2016 Tshs M	Change %
Revenue	1,041,123	1,112,608	-6%
Cost of sales	(593,616)	(574,414)	3.34%
Gross profit	447,507	538,194	-17%
Operating profit	235,141	330,070	-29%
Profit before income tax	234,600	327,812	-28%
Profit for the Year	161,440	228,981	-29%
Basic Rarnings Per Share	572	771	-26%
Dividend Per Share	350	600	-42%

Dividend

The company has declared a dividend of TZS 470/- per share meaning a total of TZS 138.62Bn will be paid out by the company beginning the 8th of November 2017.

Vodacom Tanzania PLC has announced their preliminary results for the year ended 31st March 2017. Highlights of the results are as follows:

	Value TZS Million(2017)	Value TZS Million(2016)	Change %
Revenue	931.5	923.3	0.9%
M-Pesa revenue	249.6	224.4	11.2%
Operating profit	92.1	81.2	13.4%
Net profit	47.6	29.1	64%
Earnings Before Interest Tax Depreciation and Amortisation (EBITDA)	252.6	285.6	-11.6%
Capital expenditure	150.5	216.5	30.5%
Operating free cash flow	277.7	316.3	-12.2%
Earnings per share (EPS)	28.3	17.3	63.4%

	Value TZS Million(2017)	Value TZS Million(2016)	Change %
Active-data customer up	6.5	5.4	19.4%

Dividend

Vodacom shareholders approved a final dividend of TZSh 12.74 per share for the financial year ended 31th March 2017. The dividend will be paid on or before Friday 30th November 2017 to the shareholders recorded in the register as at the close of trading on Friday 13th October 2017.

Dar es Salaam Stock Exchange (DSE) PLC has published their quarter results for the period ended 30th June 2017 and 31st March 2017. Summary of the results are as follows:

DSE PLC Statement of Comprehensive Income for the quarter ended 30th June 2017.

	Current Quarter 30th June 2016 TZS	Previous Quarter 31 th March 2017 TZS	Comperative Quarter 30th June 2017 TZS
Revenue			
Listing Fees	431,308,211	567,547,855	686,565,382
Transaction Fees	319,549,471	250,318,118	350,857,361
Registry & CSD Fees	190,917,840	110,370,581	175,037,108
Investment Income	129,149,051	597,357,934	502,630,281
Other Operating Income	71,429,572	47,999,068	126,274,068
Total Revenue	1,142,354,146	1,573,593,557	1,841,364,200
Total Expenses	854,247,157	878,907,439	909,607,412
Profit before Tax	288,106,989	694,686,118	931,756,789
Taxation	-	-	-
Profit After Tax	288,106,989	694,686,118	931,756,789
Earnings Per Share	N/A	34	46

National Microfinance Bank (NMB) announced their quarter one financial results ended 30th September 2017. Summary of the results are as follows.

	Current Quarter	Comparative Quarter	Current Year Cumulative	Comparative Year Cumulative
Amounts in Million shillings	30.09.2017	30.09.2016	30.09.2017	30.09.2016
Interest Income	148,232	144,011	440,996	408,960
Interest Expense	(33,665)	(30,881)	(92,444)	(72,902)
Net Interest income	114,567	113,130	348,552	336,058
Impairment Losses on Loans and Advances	(43,403)	(7,935)	(68,486)	(20,073)
Non-interest income	48,227	40,958	131,990	122,707
Non-interest expense	(97,274)	(91,737)	(279,901)	(263,824)
Net Income/(Loss) after income tax	15,032	38,091	91,238	122,408

CRDB Bank Plc announced their financial results for the year ended 30th September, 2017 . Summary of the results are as follows.

	Group current Quarter	Group Comparative Quarter	Bank current Quarter	Bank Comparative Quarter
Amounts in Million shillings	30/09/2017	30/09/2016	30/09/2017	30/09/2016
Interest Income	142,396	149,008	138,793	145,337
Interest Expense	(40,948)	(36,897)	(39,396)	(35,411)
Net Interest income	101,448	112,111	99,397	109,926
Impairment Losses on Loans and Advances	(30,380)	(39,063)	(30,077)	(38,687)
Non-interest income	56,839	41,380	52,871	38,556
Non-interest expense	(107,918)	(105,428)	(105,148)	(107,651)
Net Income/(Loss) after income tax	14,561	2,885	11,930	(1,999)

Mwalimu Commercial Bank Plc (MCB) announced their quarter one financial results ended 30th September 2017. Summary of the results are as follows:

	Current Quarter	Current Year Cumulative
	30.09.2017	30.09.2017
	TZS M	TZS M
Interest Income	975	3,228
Interest expenses	141	-
Net Interest Income	834	3,228
Non-interest income	57	1
Non-interest expenses	1,647	2,682
Operating income /(Loss)	(795)	547
Net Profit/ (loss) after income tax	(795)	547
Earnings per share (EPS)	(13)	9

TOL Gases Ltd announced their audited financial results for the year ended 30th June 2017. Summary of the results are as follows:

	2017 TZS `000`	2016 TZS `000`	Change %
Revenue	7,032,979	8,322,100	-15.5
Cost of sales	(3,808,616)	(5,164,849)	-26.3
Gross profit	3,224,363	3,157,251	2.12
Operating expenses	(1,904,273)	(1,666,642)	14.3
Operating profit	1,320,090	1,490,609	-11.43
Finance costs	(314,919)	(388,463)	19
Profit before tax	1,005,171	1,102,146	-9

Tanzania Portland Cement Company Limited (TWIGA) announced their audited results for the year ended 31st June 2017. Summary of the results are as follows:

	2017 TZS 000	2016 TZS 000	Change %
Revenue	119,605,632	142,354,100	-15.9%
Cost of sales	(82,573,256)	(89,157,602)	82.34%
Gross profit	37,032,376	53,196,498	-30.4
Operating profit	17,012,882	30,624,357	-44.44
Profit before tax	17,875,937	32,662,288	-45.3
Taxes on income	(5,525,020)	(9,942,463)	44.44%
Profit for the year	12,350,917	22,719,825	-45.64
Earnings per share	68.65	126.28	-45.64

Dividends

Despite drops in results the Directors declare an interim dividend of TZS Sh 120 per share (2016:TZS 120 per share) which will be paid on or about 31 October 2017. The register of the Members will close on 25 September 2017. The last day of trading cum dividend will be 20 September 2017.

Government Securities and Bonds

Treasury Bills					
Auction No. 993 Held On 15/ Nov/2017					
Treasury Bills Auction no.993 15/November 2017					
	35days	91days	182days	364days	TOTAL
No. of bids	1	0	29	127	157
Successful Bids	1	0	25	85	105
Highest BID/100	99.57	0.00	96.77	92.19	-
Lowest bid/100	99.57	0.00	95.89	88.49	-
Minimum Successful Price/100	99.57	100.00	96.23	91.10	-
Weighted Average Price(WAP)+	99.57	0.00	96.50	91.22	-
Weighted Average Yield (WAY)	4.50	0.00	7.27	9.65	9.17
Amount Offered Sh (000,000)	1,000	3,000	65,000	100,000	169,000
Total Tendered Sh (000,000)	1,000.00	0.00	68,254.55	220,724.30	289,978.80
Under subscribed/oversubscribed (+/-) Sh (ml)	0.00	0.00	3,254.55	120,724.30	-12,978.80
Successful bids Sh(000,000)	1,000.00	0.00	3,254.55	133,600.00	165,854.50

	Treasury Bonds-Auction Date specified as below				
	10Y	7Y	2Y	15Y	5Y
Auction Date	25/10/2017	11/10/2017	27/09/2017	13/09/2017	08/Nov/2017
Redemption date	26/10/2027	12/10/2024	28/09/2019	14/09/2019	09/Nov/2022
Minimum successful Price	76.1279	77.1894	92.26	79.2450	83.9212
WAP for successful bid	78.0204	79.1462	93.1475	82.3599	84.1667
WAY to maturity	15.8929	14.9832	11.7645	16.7367	13.6429
WA Coupon Yield	14.6628	12.7359	8.3953	16.3915	10.9069
Amount Offered TZS(000,000)	111,400.00	100,200.00	84,000.00	97,800.00	90,000.00
Amount Tendered TZS(000,000)	219,982.50	143,476.30	258,895.60	126,528.30	233,947.80
Successful Amount TZS(000,000)	65,323.10	100,200.00	84,000.00	95,480.00	90,000.10

The BOT released its monthly economic review for the month of September 2017, for the report click here:

Future Bond Auctions*		
Auction Date	Bond Tenure	Coupon Rate
08/11/2017	5yrs	9.18%
22/11/2017	15yrs	13.50%
06/12/2017	2yrs	7.82%
20/12/2017	7yrs	10.08%
03/01/2018	10yrs	11.44%

Exchange Rates*		
Currency	Buying	Selling
EUR	2,622	2,648
USD	2,223	2,245
KES	21.42	21.60
GBP	2,932	2,962

*All these data are obtained from Bank of Tanzania (BOT)

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