

TIB RASILIMALI DAILY MARKET UPDATE- 21/11/2017



Equities- Daily highlights- prices as of market close 20/11/2017

Company Name	Market Cap.(6th June 2017) Tshs	Closing Price	Daily Price Change (%)	Turnover in TZS At t-1	Open BIDs	Best Bid Price	Open Offers	Best Offer Price	Last price vs 3 Month Price (%)	Last Price vs 6 Month Price change (%)	Shares Issued
CRDB	391,775,787,600	150	0	13,209,075	469,120	155	95,,490	160	-25	-18.91	2,611,838,584
DCB	26,113,740,345	385	0	1,900			6,397		-2.53	-3.75	67,827,897
DSE	23,085,000,000	1,140	0	No trades	1,005	1,120	11,960	1,120	-18.57	-3.38	20,250,000
MBP	8,780,534,400	600	0	No trades			12,460	600	0	0	14,634,224
MCB	30,912,460,000	500	0	No trades			62,790	450	0	0	61,824,920
MKCB	18,347,592,080	890	0	No trades			75,706	850	-1.11	-11	20,615,272
NMB	1,375,000,000,000	2,750	0	11,700			514,597	2,340	0	0	500,000,000
SWALA	49,977,233,500	500	0	No trades			104,930	490	0	0	99,954,467
SWISS	126,000,000,000	3,500	0	20,790,000			3	3,500	-8.37	-32.03	36,000,000
TBL	3,922,548,557,900	13,300	0	224,400,000	5,000	13,200	600	13,300	2.30	20.90	294,928,463
TCC	1,680,000,000,000	16,800	0	57,200			46,469	14,300	52.03	46.08	100,000,000
VODA	476,000,000,000	850	0	569,400	6	780	262,390	780	-5.55		560,000,000
TCCL	76,405,254,000	1,200	0	No trades			25,711	1,100	-11.76	-25	63,671,045
TPCC	273,483,112,000	1,520	0	4,818,000	28,740	1,460	8,513	1,500	-14.60	-24	179,923,100
YETU	7,267,736,400	600	0	No trades			5,420	600	0	0	12,112,894
TOL	43,551,682,200	780	0	No trades			8,560	770	0	-2.5	55,835,490
MUCOBA	3,262,569,200	400	0	No trades			44,344	400	0	0	8,156,423
PAL	75,420,806,000	470	0	No trades			23,700	400	0	0	160,469,800
TTP	11,194,352,400	600	0	No trades			10,657	600	-7.69	-7.69	18,657,254
NMG	378.655,758,520	2,410	-2.03	No trades					1.68	-15.14	157,118,572

EABL	3,472,817,380,100	5,270	1.93	No trades					-6.39	7.77	658,978,630
JHL	380,880,000,000	10,580	-0.66	No trades					1.53	-12.56	36,000,000
KA	50,777,703,240	110	0	No trades					0	-8.33	461,615,484
KCB	1,973,822,221,530	890	1.14	No trades					-9.18	27.14	2,217,777,777
USL	23,888,395,260	90	12.5	No trades					0	28.57	265,426,614
ACA	2,181,654,854,680	5,320	0.76	No trades					2.50	-57.94	410,085,499

EPS: CRDB -28.34, NMB -312, TBL - 771 , TCC- 687 , TPCC -221, SWISS -503.81, TCCL- 68 DCB -16.58**

**Earning per share (EPS) is interim. Earning per share of other companies are annual audited.

Top News

Listing fees boost Dar bourse Q3 profit. *Daily News, 21 November 2017.*

The Dar es Salaam Stock Exchange (DSE) almost doubled net profit as of this year's Q3 results thanks to an increase in listing, registry and CSD fees. The self-listed bourse posted a net profit of TZS946.51 million in Q3 2017 up from TZS574.12 million in the same quarter last year. Registry and Central Securities Depository (CSD) fees raked in TZS245.26 million up from TZS144.42 million of last year's Q3. In a bid to maximize revenue and increase efficiency the Bourse established the CSD and Registry Company Limited last month. CSD and Registry Company has a mandate for operationalization of clearing, settlement, maintenance of the CSD custody as well as providing registry services to both listed and non-listed companies. The Exchange said in Q3 CEO Note that they are in various stages in the process of reviewing the approval of listing of three mobile network operators' applications that have applied for listing as per Electronic and Postal Communication Act (EPOCA) that was amended by the 2107. The DSE shares are the appreciated by over 20 per cent to TZS1, 140 in the last ten half months. TBL shares have gained 10 per cent to TZS 13,300.

Treasury Bills attract bids worth TZS 290 billion. *Daily News, 21 November 2017.*

Government securities with short term maturities, T-Bills have continued attract investors registering another oversubscribed auction. The 365-day Treasury bill auctioned last week attracted bids worth TZS 289.97 billion, against the TZS 169bn on offer. Commercial banks presented 40% of the funds bids while the remaining 60 per cent was made up of pension funds, insurance companies, microfinance institutions and individuals. The central bank accepted TZS165.85 billion worth of bids, an amount slightly below the TZS 169 billion sought in the market. The BoT (Central Bank) uses the short term government note to mop excess liquidity in circulation. Interest rates on the 364 tenure declined to 9.65 per cent from 9.86 per cent and 10.24 per cent of the two previous sessions.

Equity Bank targets smallholder farmers in lending. *The Citizen, 21 November 2017.*

Equity BANK Tanzania Limited is to extend credit and services to agriculture. The bank's Public Relations Officer, Mr Protus Mwalongo said "The loans would be aimed at facilitating farmers involved in green house activities purchasing modern agriculture equipment as well as curbing post-harvest losses." Mr Mwalongo noted that since the introduction of loan farming, the portfolio had increased in value to more than TZS1 billion. He said that the bank decided to venture into agriculture as a way of contributing to the sector. "Agriculture is the mainstay of Tanzania's economy and almost 70 per cent of the populations rely on farming. Therefore, investing in agriculture is the best way of advancing the country's economy," he said. Equity Bank joins some major banking institutions in Tanzania that have recently directed their credit towards agriculture.

Economic experts root for a vibrant private sector. *The Guardian, 21 November 2017.*

The government and the private sector are indispensable partners who should closely work together to achieve its ambitious growth and development goals including becoming a middle income state by mid next decade, experts have said. World Bank expert Dr Albert Zeufack said by working closely together with the private sector, the Government will be able to maintain and attain high economic growth rates which are required to help the country tame poverty. According to him several factors should be addressed by the government and the private sector to achieve the desired GDP growth pace. These include adequate investment in infrastructure projects, according to the private sector a pivotal role in development, ensuring policy certainty and curbing corruption. "The country needs to invest more efficiently in infrastructure, promote private sector development, reduce policy uncertainty and continue tackling corruption." Dr Zeufack said.

South Africa Market Review. *21 November 2017.*

South African markets closed in the green yesterday, as it shrugged off negative sentiment of the global markets. Market heavyweight, Naspers advanced 3.9%. Retailer, Mr Price Group gained 3.7%, after posting better than expected 1H18 earnings and declaring an interim dividend of 279.00c. Peers, Cashbuild and Truworths International rose 3.7% and 3.5, respectively. On the downside, gold miners, Gold Fields, Harmony Gold Mining and AngloGold Ashanti shed 3.8%, 2.9% and 2.5%, respectively. Hospital company, Netcare dropped 2.8%, following downbeat FY17 earnings. Food and beverage company, Pioneer Foods Group declined 1.7%, after reporting a significant decline in its FY17 earnings. The JSE All Share index advanced 0.6% to close at 60,500.61.

UK Market Review. *21 November 2017.*

The UK market finished firmer yesterday, led by gains in property developers. However, gains were capped due to strengthening domestic currency. Property developers, Barratt Developments, Taylor Wimpey and Persimmon gained 1.0%,

0.4% and 0.3%, respectively, amid reports that upcoming budget might involve plans to help the Government build 300,000 new homes a year and reduction in stamp duty for first time buyers. On the downside, healthcare company, Mediclinic International declined 3.1%, after it announced that it won't make further bid for Spire Healthcare Group. Energy utility company, Centrica dropped 1.1%, after it announced to replace its standard variable tariff with new fixed-term tariffs. Peer, SSE also eased 1.1%. The FTSE 100 index advanced 0.1% to close at 7,389.46.

US Market Review. 21 November 2017.

US markets ended in positive territory yesterday, as telecommunication sector companies and industrials pushed the market higher. Semiconductor products manufacturer, Cavium rallied 10.8%, amid reports that Marvell Technology Group, up 6.4%, has agreed a deal to buy the company for \$6.00bn. Telecommunication companies, Verizon Communications and AT&T added 1.7% and 0.4%, respectively. On the downside, oil and gas companies, Marathon Oil, Chesapeake Energy and Devon Energy declined 3.9%, 3.7% and 3.3%, respectively. Technology giants, Facebook and Apple eased 0.2% and 0.1%, respectively. Meanwhile, Microsoft added 0.2%. The S&P 500 index rose 0.1% to settle at 2,582.14, while the DJIA index advanced 0.3% to close at 23,430.33. The NASDAQ index climbed 0.1% to end the trading session at 6,790.72.

Exchange Announcements

Tanga Cement Company Limited (TCCL) has announced their audited financial results for the year ended 30th June 2017.

	Group June 2017 TZS' 000	Group June 2016 TZS' 000	Company June 2017 TZS' 000	Company June 2016 TZS' 000
Revenue	78,788,330	77,155,642	69,324,206	71,175,075
Cost of sales	(64,834,047)	(50,831,635)	(56,124,342)	(45,993,842)
Gross profit	13,954,283	26,324,007	13,199,864	25,181,233
Financing Costs	(15,097,701)	(606,150)	(15,094,638)	(554,647)
Operating profit/loss	(4,295,216)	14,675,464	(5,009,129)	14,773,298
Net(loss)/ profit before taxation	(19,392,917)	16,346,055	(20,103,767)	16,435,235
Net(loss) profit for the year	(14,608,298)	11,396,386	(15,107,540)	11,485,566
Total Comprehensive(loss)/income	(14,614,900)	11,105,091	(15,107,540)	11,485,566
Earnings per share (Tzs)	-232	176	-240	185
Dividends per share (Tzs)	25	55	25	55

Dividend

Given the financial performance for the first half of the year, the board has decided not to declare an interim dividend for 2017. This position will be reviewed once the year trading results have been finalized.

Tanzania Breweries Limited(TBL) announced its results for the year ended 31th March 2017.

	2017 Tshs M	2016 Tshs M	Change %
Revenue	1,041,123	1,112,608	-6%
Cost of sales	(593,616)	(574,414)	3.34%
Gross profit	447,507	538,194	-17%
Operating profit	235,141	330,070	-29%
Profit before income tax	234,600	327,812	-28%
Profit for the Year	161,440	228,981	-29%
Basic Earnings Per Share	572	771	-26%
Dividend Per Share	350	600	-42%

Dividend

The company has declared a dividend of TZS 470/- per share meaning a total of TZS 138.62Bn will be paid out by the company beginning the 8th of November 2017.

Vodacom Tanzania PLC has announced their preliminary results for the year ended 31st March 2017. Highlights of the results are as follows:

	Value TZS Million(2017)	Value TZS Million(2016)	Change %
Revenue	931.5	923.3	0.9%
M-Pesa revenue	249.6	224.4	11.2%
Operating profit	92.1	81.2	13.4%
Net profit	47.6	29.1	64%
Earnings Before Interest Tax Depreciation and Amortisation (EBITDA)	252.6	285.6	-11.6%
Capital expenditure	150.5	216.5	30.5%
Operating free cash flow	277.7	316.3	-12.2%
Earnings per share (EPS)	28.3	17.3	63.4%

	Value TZS Million(2017)	Value TZS Million(2016)	Change %
Active-data customer up	6.5	5.4	19.4%

Dividend

Vodacom shareholders approved a final dividend of TZSh 12.74 per share for the financial year ended 31th March 2017. The dividend will be paid on or before Friday 30th November 2017 to the shareholders recorded in the register as at the close of trading on Friday 13th October 2017.

Dar es Salaam Stock Exchange (DSE) PLC has published their quarter results for the period ended 30th June 2017 and 31st March 2017. Summary of the results are as follows:

DSE PLC Statement of Comprehensive Income for the quarter ended 30th June 2017.

	Current Quarter 30th June 2016 TZS	Previous Quarter 31 th March 2017 TZS	Comperative Quarter 30th June 2017 TZS
Revenue			
Listing Fees	431,308,211	567,547,855	686,565,382
Transaction Fees	319,549,471	250,318,118	350,857,361
Registry & CSD Fees	190,917,840	110,370,581	175,037,108
Investment Income	129,149,051	597,357,934	502,630,281
Other Operating Income	71,429,572	47,999,068	126,274,068
Total Revenue	1,142,354,146	1,573,593,557	1,841,364,200
Total Expenses	854,247,157	878,907,439	909,607,412
Profit before Tax	288,106,989	694,686,118	931,756,789
Taxation	-	-	-
Profit After Tax	288,106,989	694,686,118	931,756,789
Earnings Per Share	N/A	34	46

National Microfinance Bank (NMB) announced their quarter one financial results ended 30th September 2017. Summary of the results are as follows.

	Current Quarter	Comparative Quarter	Current Year Cumulative	Comparative Year Cumulative
Amounts in Million shillings	30.09.2017	30.09.2016	30.09.2017	30.09.2016
Interest Income	148,232	144,011	440,996	408,960
Interest Expense	(33,665)	(30,881)	(92,444)	(72,902)
Net Interest income	114,567	113,130	348,552	336,058
Impairment Losses on Loans and Advances	(43,403)	(7,935)	(68,486)	(20,073)
Non-interest income	48,227	40,958	131,990	122,707
Non-interest expense	(97,274)	(91,737)	(279,901)	(263,824)
Net Income/(Loss) after income tax	15,032	38,091	91,238	122,408

CRDB Bank Plc announced their financial results for the year ended 30th September, 2017 . Summary of the results are as follows.

	Group current Quarter	Group Comparative Quarter	Bank current Quarter	Bank Comparative Quarter
Amounts in Million shillings	30/09/2017	30/09/2016	30/09/2017	30/09/2016
Interest Income	142,396	149,008	138,793	145,337
Interest Expense	(40,948)	(36,897)	(39,396)	(35,411)
Net Interest income	101,448	112,111	99,397	109,926
Impairment Losses on Loans and Advances	(30,380)	(39,063)	(30,077)	(38,687)
Non-interest income	56,839	41,380	52,871	38,556
Non-interest expense	(107,918)	(105,428)	(105,148)	(107,651)
Net Income/(Loss) after income tax	14,561	2,885	11,930	(1,999)

Mwalimu Commercial Bank Plc (MCB) announced their quarter one financial results ended 30th September 2017. Summary of the results are as follows:

	Current Quarter 30.09.2017 TZS M	Current Year Cumulative 30.09.2017 TZS M
Interest Income	975	3,228
Interest expenses	141	-
Net Interest Income	834	3,228
Non-interest income	57	1
Non-interest expenses	1,647	2,682
Operating income /(Loss)	(795)	547
Net Profit/ (loss) after income tax	(795)	547
Earnings per share (EPS)	(13)	9

TOL Gases Ltd announced their audited financial results for the year ended 30th June 2017. Summary of the results are as follows:

	2017 TZS `000`	2016 TZS `000`	Change %
Revenue	7,032,979	8,322,100	-15.5
Cost of sales	(3,808,616)	(5,164,849)	-26.3
Gross profit	3,224,363	3,157,251	2.12
Operating expenses	(1,904,273)	(1,666,642)	14.3
Operating profit	1,320,090	1,490,609	-11.43
Finance costs	(314,919)	(388,463)	19
Profit before tax	1,005,171	1,102,146	-9

Tanzania Portland Cement Company Limited (TWIGA) announced their audited results for the year ended 31st June 2017. Summary of the results are as follows:

	2017 TZS 000	2016 TZS 000	Change %
Revenue	119,605,632	142,354,100	-15.9%
Cost of sales	(82,573,256)	(89,157,602)	82.34%
Gross profit	37,032,376	53,196,498	-30.4
Operating profit	17,012,882	30,624,357	-44.44
Profit before tax	17,875,937	32,662,288	-45.3
Taxes on income	(5,525,020)	(9,942,463)	44.44%
Profit for the year	12,350,917	22,719,825	-45.64
Earnings per share	68.65	126.28	-45.64

Dividends

Despite drops in results the Directors declare an interim dividend of TZS Sh 120 per share (2016:TZS 120 per share) which will be paid on or about 31 October 2017. The register of the Members will close on 25 September 2017. The last day of trading cum dividend will be 20 September 2017.

Government Securities and Bonds

Treasury Bills					
Auction No. 993 Held On 15/ Nov/2017					
Treasury Bills Auction no.993 15/November 2017					
	35days	91days	182days	364days	TOTAL
No. of bids	1	0	29	127	157
Successful Bids	1	0	25	85	105
Highest BID/100	99.57	0.00	96.77	92.19	-
Lowest bid/100	99.57	0.00	95.89	88.49	-
Minimum Successful Price/100	99.57	100.00	96.23	91.10	-
Weighted Average Price(WAP)+	99.57	0.00	96.50	91.22	-
Weighted Average Yield (WAY)	4.50	0.00	7.27	9.65	9.17
Amount Offered Sh (000,000)	1,000	3,000	65,000	100,000	169,000
Total Tendered Sh (000,000)	1,000.00	0.00	68,254.55	220,724.30	289,978.80
Under subscribed/oversubscribed (+/-) Sh (ml)	0.00	0.00	3,254.55	120,724.30	-12,978.80
Successful bids Sh(000,000)	1,000.00	0.00	3,254.55	133,600.00	165,854.50

	Treasury Bonds-Auction Date specified as below				
	10Y	7Y	2Y	15Y	5Y
Auction Date	25/10/2017	11/10/2017	27/09/2017	13/09/2017	08/Nov/2017
Redemption date	26/10/2027	12/10/2024	28/09/2019	14/09/2019	09/Nov/2022
Minimum successful Price	76.1279	77.1894	92.26	79.2450	83.9212
WAP for successful bid	78.0204	79.1462	93.1475	82.3599	84.1667
WAY to maturity	15.8929	14.9832	11.7645	16.7367	13.6429
WA Coupon Yield	14.6628	12.7359	8.3953	16.3915	10.9069
Amount Offered TZS(000,000)	111,400.00	100,200.00	84,000.00	97,800.00	90,000.00
Amount Tendered TZS(000,000)	219,982.50	143,476.30	258,895.60	126,528.30	233,947.80
Successful Amount TZS(000,000)	65,323.10	100,200.00	84,000.00	95,480.00	90,000.10

The BOT released its monthly economic review for the month of September 2017, for the report click here:

<http://www.bot.go.tz/Publications/MonthlyEconomicReviews/MER%20SEPTEMBER%202017.pdf>

Future Bond Auctions*		
Auction Date	Bond Tenure	Coupon Rate
08/11/2017	5yrs	9.18%
22/11/2017	15yrs	13.50%
06/12/2017	2yrs	7.82%
20/12/2017	7yrs	10.08%
03/01/2018	10yrs	11.44%

Exchange Rates*		
Currency	Buying	Selling
EUR	2,619	2,646
USD	2,223	2,245
KES	21.47	21.65
GBP	2,943	2,973

*All these data are obtained from Bank of Tanzania (BOT)

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