

## TIB RASILIMALI DAILY MARKET UPDATE- 23/11/2017



### Equities- Daily highlights- prices as of market close 22/11/2017

Company Name	Market Cap.(6th June 2017) Tshs	Closing Price	Daily Price Change (%)	Turnover in TZS At t-1	Open BIDs	Best Bid Price	Open Offers	Best Offer Price	Last price vs 3 Month Price (%)	Last Price vs 6 Month Price change (%)	Shares Issued
CRDB	391,775,787,600	150	0	8,059,800	292,030	155	237,964	160	-25	-25	2,611,838,584
DCB	26,113,740,345	385	0	No trades			8,617		-2.53	-3.75	67,827,897
DSE	23,085,000,000	1,140	0	2,105,600	39,042	1,120	7,370	1,200	-19.71	-3.38	20,250,000
MBP	8,780,534,400	600	0	No trades			12,460	600	0	0	14,634,224
MCB	30,912,460,000	500	0	No trades			55,470	450	0	0	61,824,920
MKCB	18,347,592,080	890	0	No trades			15,851	850	-1.11	-11	20,615,272
NMB	1,375,000,000,000	2,750	0	No trades			395,631	2,340	0	0	500,000,000
SWALA	49,977,233,500	500	0	No trades			104,932	490	0	0	99,954,467
SWISS	126,000,000,000	3,500	0	70,000			3,105	3,500	-8.37	-30	36,000,000
TBL	3,922,548,557,900	13,300	0	No trades	33	12,500	804	13,200	0	26.66	294,928,463
TCC	1,680,000,000,000	16,800	0	28,600,000			42,159	14,300	52.03	46.08	100,000,000
VODA	476,000,000,000	850	0	No trades	6	780	177,610	780	-5.55		560,000,000
TCCL	76,405,254,000	1,200	0	1,331,000			24,061	1,100	-11.76	-25	63,671,045
TPCC	262,687,726,000	1,460	-3.95	45,087,720	98	1,460	31,466	1,500	-17.97	-27	179,923,100
YETU	7,267,736,400	600	0	No trades			20,540	550	0	0	12,112,894
TOL	43,551,682,200	780	0	No trades			11,960	770	0	-2.5	55,835,490
MUCOBA	3,262,569,200	400	0	No trades			23,824	400	0	0	8,156,423
PAL	75,420,806,000	470	0	No trades			30,900	400	0	0	160,469,800
TTP	11,194,352,400	600	0	No trades			12,976	600	-7.69	-7.69	18,657,254
NMG	389,654,058,560	2,480	-1.59	No trades					2.90	-9.81	157,118,572

EABL	3,406,919,517,100	5,170	0.58	No trades					-9.93	4.23	658,978,630
JHL	372,600,000,000	10,350	-1.33	No trades					-0.57	-21.59	36,000,000
KA	50,777,703,240	110	0	No trades					0	-8.33	461,615,484
KCB	1,973,822,221,530	890	2.3	No trades					-5.31	18.66	2,217,777,777
USL	26,542,661,400	100	11.11	No trades					25	42.85	265,426,614
ACA	2,222,663,404,580	5,420	-0.91	No trades					2.45	-56.32	410,085,499

EPS: CRDB -28.34, NMB -312, TBL - 771 , TCC- 687 , TPCC -221, SWISS -503.81, TCCL- 68 DCB -16.58\*\*

\*\*Earning per share (EPS) is interim. Earning per share of other companies are annual audited.

### **LNG Commercial plan may be ready next year, TPDC.** *The Citizen, 23 November 2017.*

The government has revealed that it may come up with the commercial framework for a Liquefied Natural Gas (LNG) project early next year thus setting the stage for final investment decisions. The acting managing director of the Tanzania Petroleum Development Corporation (TPDC) Mr Kapuulya Musomba said that the framework which will set the stage for a financial investment Decision (FID) will be ready anytime between March and April next year. Currently, the government is in negotiations with international oil companies (IOCs) engaged in the construction of the LNG project. However, experts underline the need to speed up the process by encouraging investors to continue with the project. Shell, ExxonMobil, Statoil and Ophir Energy are among the companies seeking to push forward the USD\$ 30 billion project based on part of estimated total recoverable gas reserves of around 57 trillion cubic feet were much of these are in or near the Ruvuma Basin.

### **Government offers TZS 100 million for SMEs product certification.** *Daily News, 23 November 2017.*

The government has set aside between TZS 50 million and TZS100 million annually to enable small and medium scale entrepreneurs (SMEs) to certify their products. The fund to be managed by Tanzania Bureau of Standards (TBS) aims at enabling SMEs to market their products in and outside the country while protecting consumers. TBS Principal Marketing Officer, Ms Gladness Kaseka said that the government through TBS has set aside funds to facilitate certification of SMEs products, thus enabling SMEs to access free certification services for three years with the aim of improving the quality of local products and enabling them to enter local, regional and international markets while contributing to the national socio economic development. Ms Kaseka further urged the business community and manufacturers to abide by standards in their production so as to win local and international markets.

### **2<sup>nd</sup> phase of Dar rapid transit in the pipeline.** *The Citizen, 23 November 2017.*

Construction of infrastructure for the second phase of Dar es Salaam Bus Rapid Transit (Dart) system will start June 2018, the project financier has revealed. The African Development Bank (AFDB) said that the preparations for the implementation of the USD\$ 159.32 million Dart project are in final stages. The project whose phase one is already operational on Morogoro and part of Kawawa roads in Dar es Salaam, will further revolutionise urban mobility and accessibility in the city. Phase two of the project will cover a total of 19.3 Kilometre on the Kilwa Road and part of Kawawa Road. The project will lead to reduction of rush hour travel time for public transport users to 15-20 minutes from the current 60 to 90 minutes. The project will provide enhanced transport facilities that are reliable, safe, efficient and cost effective, thereby supporting socio economic development for the country. The productivity gains to be realized from more efficient travel will enhance Dar Es Salaam competitiveness as a business hub and a gateway for its landlocked neighboring countries and contribute to regional integration.

### **Safaricom hits highest price since NSE listing.** *Business Daily, 23 November 2017.*

Telecoms operator Safaricom's share rallied 4.7 per cent during yesterday's trading to close at a new record high of Sh28 as foreign funds rushed back to the Nairobi Securities Exchange (NSE) with the easing of political tension following Monday's Supreme Court decision that confirmed Uhuru Kenyatta as the winner of the October 26 presidential poll. The share price appreciation pushed Safaricom's valuation to a record Sh1.12 trillion and helped lift the market's Capitalisation by Sh57 billion to Sh2.52 trillion. The telecom giant who is the most capitalized company on the NSE was the main beneficiary of increased foreign investor activity that analysts expect to continue in the coming weeks. "Some foreign funds are heavily accumulating Safaricom shares," said Elizabeth Wangechi, the head of trading at Genghis Capital. "Investors are pricing in the company's growth potential and the innovative ventures it is undertaking Safaricom shares have rallied 48 per cent so far this year, more than double the average gain of the entire stock exchange.

### **South Africa Market Review.** *23 November 2017.*

South African markets closed in the red yesterday, led by a drop in market heavyweight, Naspers. Real estate investment trust, Arrowhead Properties, plunged 9.9%, after stating that it expects a 6.5% decline in its FY18 dividend growth. Peers, Delta Property Fund and Octodec Investments shed 6.9% and 6.8%, respectively. Market heavyweight, Naspers declined 4.6%. On the upside, platinum miners, Impala Platinum Holdings rallied 9.8%, amid optimism that new leadership in Zimbabwe will support the company's platinum interests in the country. Gold miner, Sibanye Gold surged 5.2%, after announcing its acquisition of 38% stake in DRD Gold. Peers, AngloGold Ashanti and Gold Fields gained 4.1% and 2.5%, respectively. The JSE All Share index declined 0.8% to close at 60,751.18.

### UK Market Review. 23 November 2017.

The UK market finished firmer yesterday, for a third consecutive trading session, but the gains were limited due to losses in property developing sector stocks. Miners, Fresnillo, Randgold Resources and BHP Billiton gained 4.3%, 1.4% and 0.7%, respectively. Energy utility companies, Centrica and SSE added 1.9%, each. On the downside, property developers, Barratt Developments, Berkeley Group Holdings and Persimmon shed 3.7%, 2.6% and 1.9%, respectively. Lender, Royal Bank of Scotland eased 1.4%, as the budget documents guided that the government will start re-privatizing the bailed-out bank in 2019. The FTSE 100 index advanced 0.1% to close at 7,419.02.

### US Market Review. 23 November 2017.

US markets ended mostly lower yesterday, as the Federal Reserve (Fed) meeting minutes hinted that although a near term interest rate hike is warranted, policy makers remain concerned about muted inflation. Information Technology company, Hewlett Packard Enterprise plunged 7.2%, amid resignation of its CEO, Meg Whitman and after it announced a weaker 1Q18 guidance. Semiconductor developer, Broadcom eased 0.4%, as it is considering increasing its offer to buy rival Qualcomm, which gained 2.2%. On the upside, manufacturer, Deere gained 4.3%, amid upbeat 4Q17 earnings. The S&P 500 index fell 0.1% to settle at 2,597.08, while the DJIA index declined 0.3% to close at 23,526.18. The NASDAQ index climbed 0.1% to end the trading session at 6,867.36.

## Exchange Announcements

**Tanga Cement Company Limited (TCCL)** has announced their audited financial results for the year ended 30<sup>th</sup> June 2017.

	Group June 2017 TZS' 000	Group June 2016 TZS' 000	Company June 2017 TZS' 000	Company June 2016 TZS' 000
Revenue	78,788,330	77,155,642	69,324,206	71,175,075
Cost of sales	(64,834,047)	(50,831,635)	(56,124,342)	(45,993,842)
<b>Gross profit</b>	<b>13,954,283</b>	<b>26,324,007</b>	<b>13,199,864</b>	<b>25,181,233</b>
Financing Costs	(15,097,701)	(606,150)	(15,094,638)	(554,647)
Operating profit/loss	(4,295,216)	14,675,464	(5,009,129)	14,773,298
<b>Net(loss)/ profit before taxation</b>	<b>(19,392,917)</b>	<b>16,346,055</b>	<b>(20,103,767)</b>	<b>16,435,235</b>
<b>Net(loss) profit for the year</b>	<b>(14,608,298)</b>	<b>11,396,386</b>	<b>(15,107,540)</b>	<b>11,485,566</b>
<b>Total Comprehensive(loss)/inco me</b>	<b>(14,614,900)</b>	<b>11,105,091</b>	<b>(15,107,540)</b>	<b>11,485,566</b>
Earnings per share (Tzs)	-232	176	-240	185
Dividends per share (Tzs)	25	55	25	55

### Dividend

Given the financial performance for the first half of the year, the board has decided not to declare an interim dividend for 2017. This position will be reviewed once the year trading results have been finalized.

**Tanzania Breweries Limited(TBL)** announced its results for the year ended 31th March 2017.

	2017 Tshs M	2016 Tshs M	Change %
Revenue	1,041,123	1,112,608	-6%
Cost of sales	(593,616)	(574,414)	3.34%
<b>Gross profit</b>	<b>447,507</b>	<b>538,194</b>	<b>-17%</b>
<b>Operating profit</b>	<b>235,141</b>	<b>330,070</b>	<b>-29%</b>

Profit before income tax	234,600	327,812	-28%
Profit for the Year	161,440	228,981	-29%
Basic Earnings Per Share	572	771	-26%
Dividend Per Share	350	600	-42%

#### Dividend

The company has declared a dividend of TZS 470/- per share meaning a total of TZS 138.62Bn will be paid out by the company beginning the 8th of November 2017.

**Vodacom Tanzania PLC** has announced their preliminary results for the year ended 31<sup>st</sup> March 2017. Highlights of the results are as follows:

	Value TZS Million(2017)	Value TZS Million(2016)	Change %
Revenue	931.5	923.3	0.9%
M-Pesa revenue	249.6	224.4	11.2%
Operating profit	92.1	81.2	13.4%
<b>Net profit</b>	<b>47.6</b>	<b>29.1</b>	64%
Earnings Before Interest Tax Depreciation and Amortisation (EBITDA)	252.6	285.6	-11.6%
Capital expenditure	150.5	216.5	30.5%
Operating free cash flow	277.7	316.3	-12.2%
Earnings per share (EPS)	28.3	17.3	63.4%

	Value TZS Million(2017)	Value TZS Million(2016)	Change %
Active-data customer up	6.5	5.4	19.4%

#### Dividend

Vodacom shareholders approved a final dividend of TZSh 12.74 per share for the financial year ended 31<sup>th</sup> March 2017. The dividend will be paid on or before Friday 30th November 2017 to the shareholders recorded in the register as at the close of trading on Friday 13<sup>th</sup> October 2017.

**Dar es Salaam Stock Exchange (DSE) PLC** has published their quarter results for the period ended 30<sup>th</sup> June 2017 and 31<sup>st</sup> March 2017. Summary of the results are as follows:

DSE PLC Statement of Comprehensive Income for the quarter ended 30<sup>th</sup> June 2017.

	Current Quarter 30th June 2016 TZS	Previous Quarter 31 <sup>th</sup> March 2017 TZS	Comperative Quarter 30th June 2017 TZS
<b>Revenue</b>			
Listing Fees	431,308,211	567,547,855	686,565,382
Transaction Fees	319,549,471	250,318,118	350,857,361
Registry & CSD Fees	190,917,840	110,370,581	175,037,108
Investment Income	129,149,051	597,357,934	502,630,281
Other Operating Income	71,429,572	47,999,068	126,274,068

<b>Total Revenue</b>	<b>1,142,354,146</b>	<b>1,573,593,557</b>	<b>1,841,364,200</b>
<b>Total Expenses</b>	<b>854,247,157</b>	<b>878,907,439</b>	<b>909,607,412</b>
<b>Profit before Tax</b>	<b>288,106,989</b>	<b>694,686,118</b>	<b>931,756,789</b>
Taxation	-	-	-
<b>Profit After Tax</b>	<b>288,106,989</b>	<b>694,686,118</b>	<b>931,756,789</b>
Earnings Per Share	N/A	34	46

**National Microfinance Bank (NMB)** announced their quarter one financial results ended 30th September 2017. Summary of the results are as follows.

	Current Quarter	Comparative Quarter	Current Year Cumulative	Comparative Year Cumulative
Amounts in Million shillings	30.09.2017	30.09.2016	30.09.2017	30.09.2016
Interest Income	148,232	144,011	440,996	408,960
Interest Expense	(33,665)	(30,881)	(92,444)	(72,902)
<b>Net Interest income</b>	<b>114,567</b>	<b>113,130</b>	<b>348,552</b>	<b>336,058</b>
Impairment Losses on Loans and Advances	(43,403)	(7,935)	(68,486)	(20,073)
Non-interest income	<b>48,227</b>	<b>40,958</b>	<b>131,990</b>	<b>122,707</b>
Non-interest expense	(97,274)	(91,737)	(279,901)	(263,824)
<b>Net Income/(Loss) after income tax</b>	<b>15,032</b>	<b>38,091</b>	<b>91,238</b>	<b>122,408</b>

**CRDB Bank Plc** announced their financial results for the year ended 30th September, 2017 . Summary of the results are as follows.

	Group current Quarter	Group Comparative Quarter	Bank current Quarter	Bank Comparative Quarter
Amounts in Million shillings	30/09/2017	30/09/2016	30/09/2017	30/09/2016
Interest Income	142,396	149,008	138,793	145,337
Interest Expense	(40,948)	(36,897)	(39,396)	(35,411)
<b>Net Interest income</b>	<b>101,448</b>	<b>112,111</b>	<b>99,397</b>	<b>109,926</b>
Impairment Losses on Loans and Advances	(30,380)	(39,063)	(30,077)	(38,687)
Non-interest income	56,839	41,380	<b>52,871</b>	<b>38,556</b>
Non-interest expense	(107,918)	(105,428)	(105,148)	(107,651)
<b>Net Income/(Loss) after income tax</b>	<b>14,561</b>	<b>2,885</b>	<b>11,930</b>	<b>(1,999)</b>

**Mwalimu Commercial Bank Plc (MCB)** announced their quarter one financial results ended 30th September 2017. Summary of the results are as follows:

	Current Quarter	Current Year Cumulative
	30.09.2017	30.09.2017
	TZS M	TZS M
Interest Income	975	3,228

Interest expenses	141	-
<b>Net Interest Income</b>	<b>834</b>	<b>3,228</b>
Non-interest income	57	1
Non-interest expenses	1,647	2,682
Operating income /(Loss)	(795)	547
<b>Net Profit/ (loss) after income tax</b>	<b>(795)</b>	<b>547</b>
<b>Earnings per share (EPS)</b>	<b>(13)</b>	<b>9</b>

**TOL Gases Ltd** announced their audited financial results for the year ended 30<sup>th</sup> June 2017. Summary of the results are as follows:

	2017 TZS `000`	2016 TZS `000`	Change %
Revenue	7,032,979	8,322,100	-15.5
Cost of sales	(3,808,616)	(5,164,849)	-26.3
<b>Gross profit</b>	<b>3,224,363</b>	<b>3,157,251</b>	<b>2.12</b>
Operating expenses	(1,904,273)	(1,666,642)	14.3
<b>Operating profit</b>	<b>1,320,090</b>	<b>1,490,609</b>	<b>-11.43</b>
Finance costs	(314,919)	(388,463)	19
<b>Profit before tax</b>	<b>1,005,171</b>	<b>1,102,146</b>	<b>-9</b>

**Tanzania Portland Cement Company Limited (TWIGA)** announced their audited results for the year ended 31<sup>st</sup> June 2017. Summary of the results are as follows:

	2017 TZS 000	2016 TZS 000	Change %
Revenue	119,605,632	142,354,100	-15.9%
Cost of sales	(82,573,256)	(89,157,602)	82.34%
<b>Gross profit</b>	<b>37,032,376</b>	<b>53,196,498</b>	<b>-30.4</b>
Operating profit	17,012,882	30,624,357	-44.44
<b>Profit before tax</b>	<b>17,875,937</b>	<b>32,662,288</b>	<b>-45.3</b>
Taxes on income	(5,525,020)	(9,942,463)	44.44%
<b>Profit for the year</b>	<b>12,350,917</b>	<b>22,719,825</b>	<b>-45.64</b>
Earnings per share	68.65	126.28	-45.64

#### Dividends

Despite drops in results the Directors declare an interim dividend of TZS Sh 120 per share (2016:TZS 120 per share) which will be paid on or about 31 October 2017. The register of the Members will close on 25 September 2017. The last day of trading cum dividend will be 20 September 2017.

## Government Securities and Bonds

Treasury Bills					
Auction No. 993 Held On 15/ Nov/2017					
Treasury Bills Auction no.993 15/November 2017					
	35days	91days	182days	364days	TOTAL
No. of bids	1	0	29	127	157
Successful Bids	1	0	25	85	105
Highest BID/100	99.57	0.00	96.77	92.19	-
Lowest bid/100	99.57	0.00	95.89	88.49	-
Minimum Successful Price/100	99.57	100.00	96.23	91.10	-
Weighted Average Price(WAP)+	99.57	0.00	96.50	91.22	-
Weighted Average Yield (WAY)	4.50	0.00	7.27	9.65	9.17
Amount Offered Sh (000,000)	1,000	3,000	65,000	100,000	169,000
Total Tendered Sh (000,000)	1,000.00	0.00	68,254.55	220,724.30	289,978.80
Under subscribed/oversubscribed (+/-) Sh (ml)	0.00	0.00	3,254.55	120,724.30	-12,978.80
Successful bids Sh(000,000)	1,000.00	0.00	3,254.55	133,600.00	165,854.50

	Treasury Bonds-Auction Date specified as below				
	10Y	7Y	2Y	15Y	5Y
Auction Date	25/10/2017	11/10/2017	27/09/2017	22/11/2017	08/Nov/2017
Redemption date	26/10/2027	12/10/2024	28/09/2019	23/11/2032	09/Nov/2022
Minimum successful Price	76.1279	77.1894	92.26	85.0000	83.9212
WAP for successful bid	78.0204	79.1462	93.1475	86.5410	84.1667
WAY to maturity	15.8929	14.9832	11.7645	15.8700	13.6429
WA Coupon Yield	14.6628	12.7359	8.3953	15.5995	10.9069
Amount Offered TZS(000,000)	111,400.00	100,200.00	84,000.00	97,800.00	90,000.00
Amount Tendered TZS(000,000)	219,982.50	143,476.30	258,895.60	255,082.00	233,947.80
Successful Amount TZS(000,000)	65,323.10	100,200.00	84,000.00	97,800.00	90,000.10

The BOT released its monthly economic review for the month of September 2017, for the report click here:



Future Bond Auctions*		
Auction Date	Bond Tenure	Coupon Rate
08/11/2017	5yrs	9.18%
22/11/2017	15yrs	13.50%
06/12/2017	2yrs	7.82%
20/12/2017	7yrs	10.08%
03/01/2018	10yrs	11.44%

Exchange Rates*		
Currency	Buying	Selling
EUR	2,610	2,637
USD	2,222	2,245
KES	21.51	21.69
GBP	2,940	2,970

\*All these data are obtained from Bank of Tanzania (BOT)

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#### About TIB Rasilimali:

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