

TIB RASILIMALI DAILY MARKET UPDATE- 03/11/2017

Equities- Daily highlights- prices as of market close 02/11/2017



Company Name	Market Cap.(6th June 2017) Tshs	Closing Price	Daily Price Change (%)	Turnover in TZS At t-1	Open BIDs	Best Bid Price	Open Offers	Best Offer Price	Last price vs 3 Month Price (%)	Last Price vs 6 Month Price change (%)	Shares Issued
CRDB	417,894,173,440	160	-3.03	84,227,840			397,171	160	-23.80	-13.51	2,611,838,584
DCB	26,113,740,345	385	0	No trades			41,648	380	-2.53	-3.75	67,827,897
DSE	24,300,000,000	1,200	0	2,752,800	6,788	1,240	15,731	1,300	0	7.14	20,250,000
MBP	8,780,534,400	600	0	No trades		600	10,660	600	0	0	14,634,224
MCB	30,912,460,000	500	0	No trades		450	37,950	450	0	0	61,824,920
MKCB	18,347,592,080	890	0	No trades		850	27,748	850	-1.11	-11	20,615,272
NMB	1,375,000,000,000	2,750	0	No trades		2,750	603,771	2,340	0	0	500,000,000
SWALA	49,977,233,500	500	0	No trades		490	5,932	490	0	0	99,954,467
SWISS	126,000,000,000	3,500	0	No trades		3,500	5,395	3,500	-8.37	-35.18	36,000,000
TBL	3,893,055,711,600	13,200	0	792,000	5	13,200	2,910	13,200	1.53	14.78	294,928,463
TCC	1,680,000,000,000	16,800	0	No trades	60	16,800	21,802	16,800	52.03	46.08	100,000,000
VODA	476,000,000	850	0	2,752,000	3	800	230,220	800			560,000,000
TCCL	76,405,254,000	1,200	0	No trades		1,100	22,001	1,100	-11.76	-25	63,671,045
TPCC	273,483,112,000	1,520	0	4,476,000	5,050	1,460	28,518	1,500	-14.60	-24	179,923,100
YETU	7,267,736,400	600	0	No trades		550	12,400	550	0	0	12,112,894
TOL	43,551,682,200	780	0	No trades		770	11,310	770	-2.5	-2.5	55,835,490
MUCOBA	3,262,569,200	400	0	No trades		400	29,853	400	0	0	8,156,423
PAL	75,420,806,000	470	0	No trades		400	33,300	400	0	0	160,469,800
TTP	11,194,352,400	600	0	No trades			2,330	600	-7.69	-7.69	18,657,254
NMG	369,228,644,200	2,350	0	No trades					-6.37	14.63	157,118,572

EABL	3,466,227,593,800	5,260	-0.38	No trades					-5.05	2.73	658,978,630
JHL	345,240,000,000	9,590	0	No trades					4.46	-7.25	36,000,000
KA	46,161,548,400	100	0	No trades					11.11	-23.07	461,615,484
KCB	1,818,577,777,140	820	0	No trades					-4.65	15.49	2,217,777,777
USL	18,579,862,980	70	0	No trades					-12.5	0	265,426,614
ACA	2,169,352,289,710	5,390	-1.67	No trades					0.18	-55.76	410,085,499

EPS: CRDB -28.34, NMB -312, TBL - 771 , TCC- 687 , TPCC -221, SWISS -503.81, TCCL- 68 DCB -16.58**

**Earning per share (EPS) is interim. Earning per share of other companies are annual audited.

Treasury bills attract over TZSh345 billion as private sector credit degrades. *Daily News, 03 November 2017.*

Diversification of investor's portfolio in favour of low risk assets has benefited government securities however; investors' appetite for safer assets has degraded credit extension to other sectors. The bank of Tanzania (BoT) monthly economic review for August shows that credit to the private sector slowed by 1.0 per cent to a stock of TZSh16.81 trillion in the year ending July compared with 15.2 per cent growth in the year ending July 2016. The Treasury bills auctioned on Wednesday attracted bids worth TZSh345.9 billion which is two times the amount sought to be raised, this is seen as a sign of high market liquidity. The government took up TZSh174 billion slightly above the amount offered of TZSh169 billion. Central Bank uses the short term government note to mop excess liquidity in the circulation. Interest rates on the 364 tenure declined to 9.86 per cent from 10.24 per cent and 10.76 per cent of the two previous sessions.

Acacia Mining announces exits of CEO, Finance boss. *The Guardian, 03 November 2017.*

Acacia Mining, the Tanzanian gold producer has announced the resignation of its chief executive Brad Gordon and finance director Andrew Wray. "Both Brad Gordon and Andrew Wray will remain with the Company until the end of the year to ensure a smooth transition. Brad will be returning to Australia for family reasons, while Andrew is pursuing an opportunity elsewhere," the statement said. Acacia has appointed Peter Geleta the group's head of organizational effectiveness as interim CEO, and Jaco Maritz currently general manager finance, as its new finance chief. Both appointments will be effective from January 2018. The resignation come just two weeks after Acacia Mining's Canadian based majority shareholder company, Barrick Gold Corporation struck a deal with government aimed at ending a long running dispute over mineral exports from the country. Under the agreement, the government will own a 16 per cent stake in the three gold mines operated by Acacia in the Lake Zone Bulyanhulu, Buzwagi and North Mara while economic benefits from all three mines will be split with government on a 50:50 basis.

NBC posts great performance across revenue lines. *03 November 2017.*

National Bank of Commerce (NBC) has posted a ten times pre- tax profit increase from business expansion in third quarter. The pre-tax profit for the bank rose from TZS12.31 billion from TZSh1.32 billion in similar quarter last year. The profit was pushed up by a strong performance across revenue lines. Net interest income rose to TZSh35.27 billion from TZSh 31.88 billion in Q3 last year. A 20Bio rise in the lending portfolio saw assets rise to TZSh 2.04 trillion from TZSh1.99 trillion but deposits dropped slightly to TZSh1.43 trillion at the end of September from TZSh 1.45 trillion at June. Earnings from fees and commissions and other non-interest earning revenue lines also rose to bring overall fee income to TZS 15.78Bn up from TZS 12.51 bio at the same time last year. During the quarter under review the bank closed one branches to remain with 51, and increased its workforce by one staff to 1,207. On year to year cumulative the bank pre-tax profit was up 80 per cent to TZSh 20.89 billion at the end of September, Non-performing loan have climbed to 13.4 per cent from 8.3 per cent.

Kenyan shilling steady. *Daily News, 03 November 2017.*

The Kenyan shilling was steady against dollar on Thursday supported by tight market liquidity and inflows from horticultural sector matching dollar demand from multinational companies, traders said. At 0838 GMT, commercial bank quoted the shilling at 103.65/85 per dollar, little changed from Wednesday's close of 103.60/80.

South Africa Market Review. *03 November 2017.*

South African markets closed in the red yesterday, after six consecutive sessions of gains and pulled down by declines in retailers and miners. Miners, Lonmin, Royal Bafokeng Platinum and Impala Platinum Holdings declined 3.5%, 1.8% and 0.9%, respectively. Retailer, Truworths International declined 3.0%, after reporting a 3.0% drop in retail sales during 1Q18. But, peer, Foschini Group gained 2.8%, after reporting a rise in its 1H18 revenue. Gold miners, AngloGold Ashanti and Gold Fields eased 2.6% and 0.6%, respectively. On the upside, bankers, FirstRand, Standard Bank Group and Nedbank Group advanced 1.7%, 1.1% and 0.9%, respectively. Transportation Company, Imperial Holdings added 1.6%, amid improvement in local vehicle sales. The JSE All Share index declined 0.3% to close at 59,331.20.

UK Market Review. *03 November 2017.*

The UK market finished firmer yesterday, as the pound weakened after the Bank of England (BoE) raised key interest rate for the first time in a decade. Healthcare companies, Mediclinic International and NMC Health advanced 4.1% and 2.3%, respectively. Oil Company, Royal Dutch Shell climbed 3.2%, amid upbeat 3Q17 earnings. Pharmaceutical company, GlaxoSmithKline added 0.5%, after the firm received FDA approval to fast-track a new cancer treatment. On the downside,

miner, Randgold Resources plunged 7.2%, due to downbeat 3Q17 earnings and as it reported a 9.0% decline in 3Q17 production. Telecommunication Company, BT Group declined 2.7%, after recording a decline in revenue for 2Q18. The FTSE 100 index advanced 0.9% to close at 7,555.32.

US Market Review. 03 November 2017.

US markets ended mostly higher yesterday, as the House Republicans presented the much-anticipated tax plan and as the US President, Donald Trump nominated Jerome Powell as the new Federal Reserve (Fed) Chairman. Retailer, L Brands rallied 8.0%, amid significant sales growth in October. Peer, Ralph Lauren gained 2.6%, amid better than expected 2Q18 earnings. Restaurant Company, Yum! Brands advanced 6.5%, amid upbeat 3Q17 earnings. On the downside, social media giant, Facebook declined 2.1%, amid reports that regulators are planning to increase regulation on social media sites due to foreign intervention concerns. The S&P 500 index marginally rose to settle at 2,579.85, while the DJIA index advanced 0.4% to close at 23,516.26. The NASDAQ index marginally eased to end the trading session at 6,714.94.

Exchange Announcements

Tanzania Breweries Limited(TBL) announced its results for the year ended 31st March 2017.

	2017 Tshs M	2016 Tshs M	Change %
Revenue	1,041,123	1,112,608	-6%
Cost of sales	(593,616)	(574,414)	3.34%
Gross profit	447,507	538,194	-17%
Operating profit	235,141	330,070	-29%
Profit before income tax	234,600	327,812	-28%
Profit for the Year	161,440	228,981	-29%
Basic Earnings Per Share	572	771	-26%
Dividend Per Share	350	600	-42%

Dividend

The company has declared a dividend of TZS 470/- per share meaning a total of TZS 138.62Bn will be paid out by the company beginning the 8th of November 2017.

Vodacom Tanzania PLC has announced their preliminary results for the year ended 31st March 2017. Highlights of the results are as follows:

	Value TZS Million(2017)	Value TZS Million(2016)	Change %
Revenue	931.5	923.3	0.9
M-Pesa revenue	249.6	224.4	11.2
Operating profit	92.1	81.2	13.4
Net profit	47.6	29.1	64
Earnings Before Interest Tax Depreciation and Amortisation (EBITDA)	252.6	285.6	-11.6
Capital expenditure	150.5	216.5	30.5
Operating free cash flow	277.7	316.3	-12.2
Earnings per share (EPS)	28.3	17.3	63.4

	Value TZS Million(2017)	Value TZS Million(2016)	Change %
Active-data customer up	6.5	5.4	19.4

Dividend

Vodacom shareholders approved a final dividend of TZSh 12.74 per share for the financial year ended 31th March 2017. The dividend will be paid on or before Friday 30th November 2017 to the shareholders recorded in the register as at the close of trading on Friday 13th October 2017.

Tanga Cement Company Limited (TCCL) has announced their audited financial results for the year ended 31ST December 2016.

	Group Dec 2016 TZS' 000	Group Dec 2015 TZS' 000	Company Dec 2016 TZS' 000	Company Dec 2015 TZS' 000
Revenue	166,975,482	209,116,045	153,775,982	194,349,261
Cost of sales	(112,553,046)	(162,031,875)	(101,865,441)	(150,081,111)
Gross profit	54,422,436	47,084,170	51,910,541	44,268,150
Operating profit	19,838,619	19,900,373	19,574,749	19,866,008
Net profit before taxation	5,652,906	8,678,768	5,623,925	19,866,008
Net profit for the year	4,261,484	8,241,683	5,623,925	8,874,050
Total Comprehensive Income	4,197,249	8,328,687	4,276,253	8,533,161
Earnings per share (Tzs)	68	131	68	135
Dividends per share (Tzs)	80	80	80	80

Dividend

Subsequent to year-end, the Board of Tanga cement proposed and approved a final dividend for 2016 totalling Tzs 1.592 billion (2015:Tzs 1.592 bn) Being Tzs 25 per share (2015: Tzs 25 per share). This dividend was approved at the annual general meeting of shareholders on 5 May 2017. The total dividend proposed for the year amounts to Tzs 5.094 billion (Tzs 80 per share) (2015: Tzs 5.094) (Tzs 80 per share). The dividend payment will be on or about 20 June 2017.

Dar es Salaam Stock Exchange (DSE) PLC has published their quarter results for the period ended 30th June 2017 and 31st March 2017. Summary of the results are as follows:

DSE PLC Statement of Comprehensive Income for the quarter ended 30th June 2017.

	Current Quarter 30th June 2016 TZS	Previous Quarter 31 th March 2017 TZS	Comperative Quarter 30th June 2017 TZS
Revenue			
Listing Fees	431,308,211	567,547,855	686,565,382
Transaction Fees	319,549,471	250,318,118	350,857,361
Registry & CSD Fees	190,917,840	110,370,581	175,037,108
Investment Income	129,149,051	597,357,934	502,630,281

Other Operating Income	71,429,572	47,999,068	126,274,068
Total Revenue	1,142,354,146	1,573,593,557	1,841,364,200
Total Expenses	854,247,157	878,907,439	909,607,412
Profit before Tax	288,106,989	694,686,118	931,756,789
Taxation	-	-	-
Profit After Tax	288,106,989	694,686,118	931,756,789
Earnings Per Share	N/A	34	46

National Microfinance Bank (NMB) announced their quarter one financial results ended 30th September 2017. Summary of the results are as follows.

	Current Quarter	Comparative Quarter	Current Year Cumulative	Comparative Year Cumulative
Amounts in Million shillings	30.09.2017	30.09.2016	30.09.2017	30.09.2016
Interest Income	148,232	144,011	440,996	408,960
Interest Expense	(33,665)	(30,881)	(92,444)	(72,902)
Net Interest income	114,567	113,130	348,552	336,058
Impairment Losses on Loans and Advances	(43,403)	(7,935)	(68,486)	(20,073)
Non-interest income	48,227	40,958	131,990	122,707
Non-interest expense	(97,274)	(91,737)	(279,901)	(263,824)
Net Income/(Loss) after income tax	15,032	38,091	91,238	122,408

CRDB Bank Plc announced their financial results for the year ended 30th September, 2017 . Summary of the results are as follows.

	Group current Quarter	Group Comparative Quarter	Bank current Quarter	Bank Comparative Quarter
Amounts in Million shillings	30/09/2017	30/09/2016	30/09/2017	30/09/2016
Interest Income	142,396	149,008	138,793	145,337
Interest Expense	(40,948)	(36,897)	(39,396)	(35,411)
Net Interest income	101,448	112,111	99,397	109,926
Impairment Losses on Loans and Advances	(30,380)	(39,063)	(30,077)	(38,687)
Non-interest income	56,839	41,380	52,871	38,556
Non-interest expense	(107,918)	(105,428)	(105,148)	(107,651)
Net Income/(Loss) after income tax	14,561	2,885	11,930	(1,999)

Mwalimu Commercial Bank Plc (MCB) announced their quarter one financial results ended 30th June 2017. Summary of the results are as follows:

	Current Quarter 30.06.2017 TZS M	Current Year Cumulative 30.06.2017 TZS M
Interest Income	890	1,764
Interest expenses	107	170
Net Interest Income	783	1,594
Non-interest income	99	162
Non-interest expenses	2,162	4,295
Operating income /(Loss)	(1,280)	(2,539)
Net Profit/ (loss) after income tax	(1,280)	(2,539)
Earnings per share (EPS)	(21)	(41)

TOL Gases Ltd announced their audited financial results for the year ended 30th June 2017. Summary of the results are as follows:

	2017 TZS `000`	2016 TZS `000`	Change %
Revenue	7,032,979	8,322,100	-15.5
Cost of sales	(3,808,616)	(5,164,849)	-26.3
Gross profit	3,224,363	3,157,251	2.12
Operating expenses	(1,904,273)	(1,666,642)	14.3
Operating profit	1,320,090	1,490,609	-11.43
Finance costs	(314,919)	(388,463)	19
Profit before tax	1,005,171	1,102,146	-9

Tanzania Portland Cement Company Limited (TWIGA) announced their audited results for the year ended 31st June 2017. Summary of the results are as follows:

	2017 TZS 000	2016 TZS 000	Change %
Revenue	119,605,632	142,354,100	-15.9%
Cost of sales	(82,573,256)	(89,157,602)	82.34%
Gross profit	37,032,376	53,196,498	-30.4
Operating profit	17,012,882	30,624,357	-44.44
Profit before tax	17,875,937	32,662,288	-45.3
Taxes on income	(5,525,020)	(9,942,463)	44.44%
Profit for the year	12,350,917	22,719,825	-45.64
Earnings per share	68.65	126.28	-45.64

Dividends

Despite drops in results the Directors declare an interim dividend of TZS Sh 120 per share (2016:TZS 120 per share) which will be paid on or about 31 October 2017. The register of the Members will close on 25 September 2017. The last day of trading cum dividend will be 20 September 2017.

Government Securities and Bonds

Treasury Bills					
Auction No. 992 Held On 01/ Nov/2017					
Treasury Bills Auction no.992 01/November 2017					
	35days	91days	182days	364days	TOTAL
No. of bids	1	0	28	174	203
Successful Bids	1	0	23	90	114
Highest BID/100	99.57	0.00	96.77	91.43	-
Lowest bid/100	99.57	0.00	95.56	86.95	-
Minimum Successful Price/100	99.57	0.00	96.97	90.93	-
Weighted Average Price(WAP)+	99.57	0.00	96.47	91.05	-
Weighted Average Yield (WAY)	4.51	0.00	7.33	9.86	9.28
Amount Offered Sh (000,000)	1,000	3,000	65,000	100,000	169,000,000
Total Tendered Sh (000,000)	1,000.00	0.00	41,500.00	303,425.60	345,925.60
Under subscribed/oversubscribed (+/-) Sh (ml)	0.00	0.00	23,500.00	-203,425.60	-176,925.60
Successful bids Sh(000,000)	1,000.00	0.00	38,000.00	135,000.00	174,000.00

	Treasury Bonds-Auction Date specified as below				
	10Y	7Y	2Y	15Y	5Y
Auction Date	25/10/2017	11/10/2017	27/09/2017	13/09/2017	30/Aug2017
Redemption date	26/10/2027	12/10/2024	28/09/2019	14/09/2019	31/Aug/2022
Minimum successful Price	76.1279	77.1894	92.26	79.2450	82.4520
WAP for successful bid	78.0204	79.1462	93.1475	82.3599	83.2013
WAY to maturity	15.8929	14.9832	11.7645	16.7367	13.9590
WA Coupon Yield	14.6628	12.7359	8.3953	16.3915	11.0335
Amount Offered TZS(000,000)	111,400.00	100,200.00	84,000.00	97,800.00	90,000.00
Amount Tendered TZS(000,000)	219,982.50	143,476.30	258,895.60	126,528.30	436,086.60
Successful Amount TZS(000,000)	65,323.10	100,200.00	84,000.00	95,480.00	58,509.40

The BOT released it's monthly economic review for the month of August, 2017, for the report click here:
<http://www.bot.go.tz/Publications/MonthlyEconomicReviews/MER%20August%202017%20Final.pdf>

Future Bond Auctions*		
Auction Date	Bond Tenure	Coupon Rate
08/11/2017	5yrs	9.18%
22/11/2017	15yrs	13.50%
06/12/2017	2yrs	7.82%
20/12/2017	7yrs	10.08%
03/01/2018	10yrs	11.44%

Exchange Rates*		
Currency	Buying	Selling
EUR	2,593	2,620
USD	2,225	2,247
KES	21.47	21.64
GBP	2,922	2,952

*All these data are obtained from Bank of Tanzania (BOT)

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Address:

7th Floor
Samora Tower
Corner of Bridge Street and Samora Avenue
PO Box 9154
Dar es Salaam
Tel +255 22 2111711
Email: Invest@rasilimali.tib.co.tz

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