

# TIB RASILIMALI DAILY MARKET UPDATE- 08/11/2017

Equities- Daily highlights- prices as of market close 07/11/2017



Company Name	Market Cap.(6th June 2017) Tshs	Closing Price	Daily Price Change (%)	Turnover in TZS At t-1	Open BIDs	Best Bid Price	Open Offers	Best Offer Price	Last price vs 3 Month Price (%)	Last Price vs 6 Month Price change (%)	Shares Issued
CRDB	417,894,173,440	160	0	818,670	82,477	150	382,723	165	-23.80	-13.51	2,611,838,584
DCB	26,113,740,345	385	0	No trades			22,620	380	-2.53	-3.75	67,827,897
DSE	24,705,000,000	1,220	0	No trades	2,358	1,180	19,011	1,180	1.66	10.90	20,250,000
MBP	8,780,534,400	600	0	No trades			8,980	600	0	0	14,634,224
MCB	30,912,460,000	500	0	No trades			26,720	450	0	0	61,824,920
MKCB	18,347,592,080	890	0	No trades			15,674	850	-1.11	-11	20,615,272
NMB	1,375,000,000,000	2,750	0	No trades			598,749	2,340	0	0	500,000,000
SWALA	49,977,233,500	500	0	No trades			4,932	490	0	0	99,954,467
SWISS	126,000,000,000	3,500	0	4,025,000			7	3,500	-8.37	-32.69	36,000,000
TBL	3,893,055,711,600	13,200	0	38,821,200	100	13,200	1,900	13,300	1.53	14.78	294,928,463
TCC	1,680,000,000,000	16,800	0	No trades			47,940	14,600	52.03	46.08	100,000,000
VODA	476,000,000	850	0	2,480,000			209,230	800			560,000,000
TCCL	76,405,254,000	1,200	0	No trades			1,090	1,100	-11.76	-25	63,671,045
TPCC	273,483,112,000	1,520	0	219,000	3,469	1,460	22,334	1,500	-14.60	-24	179,923,100
YETU	7,267,736,400	600	0	No trades			12,000	550	0	0	12,112,894
TOL	43,551,682,200	780	0	No trades			5,600	770	-2.5	-2.5	55,835,490
MUCOBA	3,262,569,200	400	0	No trades			9,333	400	0	0	8,156,423
PAL	75,420,806,000	470	0	No trades			24,400	400	0	0	160,469,800
TTP	11,194,352,400	600	0	No trades			2,323	650	-7.69	-7.69	18,657,254
NMG	395,938,801,440	2,520	9.09	No trades					-4.54	23.52	157,118,572

EABL	3,485,996,952,700	5,290	-0.38	No trades					-7.51	3.32	658,978,630
JHL	375,120,000,000	10,420	6.98	No trades					13.63	-8.59	36,000,000
KA	50,777,703,240	110	-8.33	No trades					22.22	0	461,615,484
KCB	1,995,999,999,300	900	5.88	No trades					3.44	32.35	2,217,777,777
USL	21,234,129,120	80	-11.11	No trades					14.28	33.33	265,426,614
ACA	2,144,747,159,770	5,230	-6.94	No trades					0.38	-60.07	410,085,499

EPS: CRDB -28.34, NMB -312, TBL - 771 , TCC- 687 , TPCC -221, SWISS -503.81, TCCL- 68 DCB -16.58\*\*

\*\*Earning per share (EPS) is interim. Earning per share of other companies are annual audited.

### **32.4 trillion Budget proposal for 2018/19.** *The Guardian, 08 November 2017.*

The government has projected a 32.4 trillion budget for the 2018/19 fiscal year with major priorities being the construction of more industries, creation of a conducive environment for businesses and investment with infrastructure such as ports, railways and roads to be upgraded and more reliable power supply and improving the welfare and livelihoods of rural communities. The Minister of Finance and Planning, Dr Philip Mpango said priorities will be directed towards construction and improvement of the Mchuchuma and Liganga coal mines, Mkulazi sugar project in Morogoro Region, Liquefied Natural Gas(LNG) plant in Lindi, establishment of special economic zones and the Kurasini industrial park. According to Dr Mpango the economic growth target for the period of between 2018/2019 to 2020/2021 is estimated at 7.1 per cent in 2018 compared to this year's 7 per cent. In the first half of 2017 the economy grew by 6.8 per cent he said.

### **Azania Bank comes up with 'Watoto Account' to promote saving culture.** *The Guardian, 08 November 2017.*

Azania Bank limited has introduced 'Watoto Account' with a view to enabling parents to contribute to the account and cultivate saving culture for their children. The Bank Managing Director Charles Itembe said "this account serves as an additional savings for children. It is an account that has special periods of withdrawing money per year," He said his bank has designed the account in such a way that it meets all the requirement of children. The account opening is fixed at only TZSh50, 000 and there is no service charge for running the account. The bank also provides mobile banking services to its customers. Of recently Azania Bank in collaboration with social security scheme have started implementing the President John Magufuli's ambitious plan practically by investing in industries. Social Security Funds are the main shareholders of Azania Bank with 98 per cent of shares, East African Development Bank holds 1.5 per cent of the shares and other 48 small minority shareholders own only by one per cent

### **Economic growth to rebound in 2018, Rotich says.** *Business Daily, 08 November 2017.*

Nairobi-Kenya's economy should rebound in 2018 after a slowdown this year that was caused by drought and political turmoil during a prolonged election cycle, Treasury Secretary Henry Rotich said. Economic growth is forecast to rise to more than 6 per cent next year and to move towards 7 per cent in the medium term, Rotich said. He had earlier trimmed the 2017 forecast to 5 per cent from a previous projection of 5.5 per cent, which itself was a reduction from 5.9 per cent. The economy grew 5 per cent in the first half of the year, the government said, falling short of its full-year forecast. "By and large, agriculture this year will be better than last year, that is the reason why our growth looks optimistic, even at this time when we face these challenges on the investment side," Rotich told a news conference. Rotich said that revenue collections for the first four months of the 2017/18 (July-June) fiscal year had fallen short by Sh40 billion. Kenya's economy has faced a slowdown for the better part of the year. In addition to the drought and its political uncertainty, credit growth has slowed, partly because of a cap on commercial bank lending rates imposed last September.

### **South Africa Market Review.** *08 November 2017.*

South African markets closed firmer yesterday, as gains by individual shares helped push the market higher. Retailer, Mr Price Group rallied 8.6%, as it reported in its 1H18 trading statement that it expects EPS growth between 20.0% to 25.0%. Peers, Shoprite Holdings and Massmart Holdings gained 1.6% and 1.4%, respectively. Gold miners, AngloGold Ashanti and Gold Fields climbed 3.6% and 1.5%, respectively. Oil Company, Sasol rose 2.7%. Market heavyweight, Naspers added 2.6%. On the downside, paper and packaging company, Sappi and Mondi declined 3.1% and 1.8%, respectively. Real estate companies, Intu Properties and Redefine Properties eased 2.9% and 1.2%, respectively. The JSE All Share index advanced 0.4% to close at 60,182.60.

### **UK Market Review.** *08 November 2017.*

The UK market finished weaker yesterday, as retailers dragged the market down following downbeat industry sales figures. Security Company, G4S plunged 4.7%, as it scaled down its FY17 guidance in its trading update. Food & beverage company, Associated British Foods shed 3.7%, despite reporting upbeat FY17 earnings. Retailers, Next and Marks & Spencer Group eased 1.1% and 1.0%, respectively. Television broadcasting company, Sky eased 1.0%, amid reports that Disney is in talks with 21st Century Fox for the sale of a large part of its operations. On the upside, DCC advanced 1.4%, after it announced its acquisition of Retail West LPG division, Hicksgas from NGL Energy Partners. The FTSE 100 index declined 0.7% to close at 7,513.11.

## US Market Review. 08 November 2017.

US markets ended mostly lower yesterday, as financials and consumer discretionary sector stocks witnessed a sell off amid possibility of delay in the implementation of a major tax reform. Online travel & related services company, TripAdvisor plunged 23.2% and peer Priceline Group shed 13.5%, amid downbeat outlook for 4Q17. Shoe manufacturer, Crocs declined 9.1%, amid a negative outlook for FY17. Departmental stores, Kohl's and Macy's eased 4.5% and 3.5%, respectively. The S&P 500 index marginally fell to settle at 2,590.64, while the DJIA index marginally advanced to close at 23,557.23. The NASDAQ index eased 0.3% to end the trading session at 6,767.78.

## Exchange Announcements

**Tanga Cement Company Limited (TCCL)** has announced their audited financial results for the year ended 30<sup>th</sup> June 2017.

	Group June 2017 TZS' 000	Group June 2016 TZS' 000	Company June 2017 TZS' 000	Company June 2016 TZS' 000
Revenue	78,788,330	77,155,642	69,324,206	71,175,075
Cost of sales	(64,834,047)	(50,831,635)	(56,124,342)	(45,993,842)
<b>Gross profit</b>	<b>13,954,283</b>	<b>26,324,007</b>	<b>13,199,864</b>	<b>25,181,233</b>
Financing Costs	(15,097,701)	(606,150)	(15,094,638)	(554,647)
Operating profit/loss	(4,295,216)	14,675,464	(5,009,129)	14,773,298
<b>Net(loss)/ profit before taxation</b>	<b>(19,392,917)</b>	<b>16,346,055</b>	<b>(20,103,767)</b>	<b>16,435,235</b>
<b>Net(loss) profit for the year</b>	<b>(14,608,298)</b>	<b>11,396,386</b>	<b>(15,107,540)</b>	<b>11,485,566</b>
<b>Total Comprehensive(loss)/inco me</b>	<b>(14,614,900)</b>	<b>11,105,091</b>	<b>(15,107,540)</b>	<b>11,485,566</b>
Earnings per share (Tzs)	-232	176	-240	185
Dividends per share (Tzs)	25	55	25	55

### Dividend

Given the financial performance for the first half of the year, the board has decided not to declare an interim dividend for 2017. This position will be reviewed once the year trading results have been finalized.

**Tanzania Breweries Limited(TBL)** announced its results for the year ended 31th March 2017.

	2017 Tshs M	2016 Tshs M	Change %
Revenue	1,041,123	1,112,608	-6%
Cost of sales	(593,616)	(574,414)	3.34%
<b>Gross profit</b>	<b>447,507</b>	<b>538,194</b>	<b>-17%</b>
<b>Operating profit</b>	<b>235,141</b>	<b>330,070</b>	<b>-29%</b>
<b>Profit before income tax</b>	<b>234,600</b>	<b>327,812</b>	<b>-28%</b>
<b>Profit for the Year</b>	<b>161,440</b>	<b>228,981</b>	<b>-29%</b>
<b>Basic Rarnings Per Share</b>	<b>572</b>	<b>771</b>	<b>-26%</b>
<b>Dividend Per Share</b>	<b>350</b>	<b>600</b>	<b>-42%</b>

### Dividend

The comp[any has declared a dividend of TZS 470/- per share meaning a total of TZS 138.62Bn will be paid out by the company beginning the 8th of November 2017.

**Vodacom Tanzania PLC** has announced their preliminary results for the year ended 31<sup>st</sup> March 2017. Highlights of the results are as follows:

	Value TZS Million(2017)	Value TZS Million(2016)	Change %
Revenue	931.5	923.3	0.9
M-Pesa revenue	249.6	224.4	11.2
Operating profit	92.1	81.2	13.4
<b>Net profit</b>	<b>47.6</b>	<b>29.1</b>	64
Earnings Before Interest Tax Depreciation and Amortisation (EBITDA)	252.6	285.6	-11.6
Capital expenditure	150.5	216.5	30.5
Operating free cash flow	277.7	316.3	-12.2
Earnings per share (EPS)	28.3	17.3	63.4

	Value TZS Million(2017)	Value TZS Million(2016)	Change %
Active-data customer up	6.5	5.4	19.4

#### Dividend

Vodacom shareholders approved a final dividend of TZSh 12.74 per share for the financial year ended 31<sup>th</sup> March 2017. The dividend will be paid on or before Friday 30<sup>th</sup> November 2017 to the shareholders recorded in the register as at the close of trading on Friday 13<sup>th</sup> October 2017.

**Dar es Salaam Stock Exchange (DSE) PLC** has published their quarter results for the period ended 30<sup>th</sup> June 2017 and 31<sup>st</sup> March 2017. Summary of the results are as follows:

DSE PLC Statement of Comprehensive Income for the quarter ended 30<sup>th</sup> June 2017.

	Current Quarter 30th June 2016 TZS	Previous Quarter 31 <sup>th</sup> March 2017 TZS	Comperative Quarter 30th June 2017 TZS
<b>Revenue</b>			
Listing Fees	431,308,211	567,547,855	686,565,382
Transaction Fees	319,549,471	250,318,118	350,857,361
Registry & CSD Fees	190,917,840	110,370,581	175,037,108
Investment Income	129,149,051	597,357,934	502,630,281
Other Operating Income	71,429,572	47,999,068	126,274,068
<b>Total Revenue</b>	<b>1,142,354,146</b>	<b>1,573,593,557</b>	<b>1,841,364,200</b>
<b>Total Expenses</b>	<b>854,247,157</b>	<b>878,907,439</b>	<b>909,607,412</b>
<b>Profit before Tax</b>	<b>288,106,989</b>	<b>694,686,118</b>	<b>931,756,789</b>
Taxation	-	-	-
<b>Profit After Tax</b>	<b>288,106,989</b>	<b>694,686,118</b>	<b>931,756,789</b>
Earnings Per Share	N/A	34	46

**National Microfinance Bank (NMB)** announced their quarter one financial results ended 30th September 2017. Summary of the results are as follows.

	Current Quarter	Comparative Quarter	Current Year Cumulative	Comparative Year Cumulative
Amounts in Million shillings	30.09.2017	30.09.2016	30.09.2017	30.09.2016
Interest Income	148,232	144,011	440,996	408,960
Interest Expense	(33,665)	(30,881)	(92,444)	(72,902)
<b>Net Interest income</b>	<b>114,567</b>	<b>113,130</b>	<b>348,552</b>	<b>336,058</b>
Impairment Losses on Loans and Advances	(43,403)	(7,935)	(68,486)	(20,073)
Non-interest income	<b>48,227</b>	<b>40,958</b>	<b>131,990</b>	<b>122,707</b>
Non-interest expense	(97,274)	(91,737)	(279,901)	(263,824)
<b>Net Income/(Loss) after income tax</b>	<b>15,032</b>	<b>38,091</b>	<b>91,238</b>	<b>122,408</b>

**CRDB Bank Plc** announced their financial results for the year ended 30th September, 2017 . Summary of the results are as follows.

	Group current Quarter	Group Comparative Quarter	Bank current Quarter	Bank Comparative Quarter
Amounts in Million shillings	30/09/2017	30/09/2016	30/09/2017	30/09/2016
Interest Income	142,396	149,008	138,793	145,337
Interest Expense	(40,948)	(36,897)	(39,396)	(35,411)
<b>Net Interest income</b>	<b>101,448</b>	<b>112,111</b>	<b>99,397</b>	<b>109,926</b>
Impairment Losses on Loans and Advances	(30,380)	(39,063)	(30,077)	(38,687)
Non-interest income	56,839	41,380	<b>52,871</b>	<b>38,556</b>
Non-interest expense	(107,918)	(105,428)	(105,148)	(107,651)
<b>Net Income/(Loss) after income tax</b>	<b>14,561</b>	<b>2,885</b>	<b>11,930</b>	<b>(1,999)</b>

**Mwalimu Commercial Bank Plc (MCB)** announced their quarter one financial results ended 30th September 2017. Summary of the results are as follows:

	Current Quarter 30.09.2017 TZS M	Current Year Cumulative 30.09.2017 TZS M
Interest Income	975	3,228
Interest expenses	141	-
<b>Net Interest Income</b>	<b>834</b>	<b>3,228</b>
Non-interest income	57	1
Non-interest expenses	1,647	2,682
Operating income /(Loss)	(795)	547
<b>Net Profit/ (loss) after income tax</b>	<b>(795)</b>	<b>547</b>
<b>Earnings per share (EPS)</b>	<b>(13)</b>	<b>9</b>

**TOL Gases Ltd** announced their audited financial results for the year ended 30<sup>th</sup> June 2017. Summary of the results are as follows:

	2017 TZS `000`	2016 TZS `000`	Change %
Revenue	7,032,979	8,322,100	-15.5
Cost of sales	(3,808,616)	(5,164,849)	-26.3
<b>Gross profit</b>	<b>3,224,363</b>	<b>3,157,251</b>	<b>2.12</b>
Operating expenses	(1,904,273)	(1,666,642)	14.3
<b>Operating profit</b>	<b>1,320,090</b>	<b>1,490,609</b>	<b>-11.43</b>
Finance costs	(314,919)	(388,463)	19
<b>Profit before tax</b>	<b>1,005,171</b>	<b>1,102,146</b>	<b>-9</b>

**Tanzania Portland Cement Company Limited (TWIGA)** announced their audited results for the year ended 31<sup>st</sup> June 2017. Summary of the results are as follows:

	2017 TZS 000	2016 TZS 000	Change %
Revenue	119,605,632	142,354,100	-15.9%
Cost of sales	(82,573,256)	(89,157,602)	82.34%
<b>Gross profit</b>	<b>37,032,376</b>	<b>53,196,498</b>	<b>-30.4</b>
Operating profit	17,012,882	30,624,357	-44.44
<b>Profit before tax</b>	<b>17,875,937</b>	<b>32,662,288</b>	<b>-45.3</b>
Taxes on income	(5,525,020)	(9,942,463)	44.44%
<b>Profit for the year</b>	<b>12,350,917</b>	<b>22,719,825</b>	<b>-45.64</b>
Earnings per share	68.65	126.28	-45.64

### Dividends

Despite drops in results the Directors declare an interim dividend of TZS Sh 120 per share (2016:TZS 120 per share) which will be paid on or about 31 October 2017. The register of the Members will close on 25 September 2017. The last day of trading cum dividend will be 20 September 2017.

## Government Securities and Bonds

Treasury Bills					
Auction No. 992 Held On 01/ Nov/2017					
Treasury Bills Auction no.992 01/November 2017					
	35days	91days	182days	364days	TOTAL
<b>No. of bids</b>	1	0	28	174	203
<b>Successful Bids</b>	1	0	23	90	114
<b>Highest BID/100</b>	99.57	0.00	96.77	91.43	-
<b>Lowest bid/100</b>	99.57	0.00	95.56	86.95	-
<b>Minimum Successful Price/100</b>	99.57	0.00	96.97	90.93	-
<b>Weighted Average Price(WAP)+</b>	99.57	0.00	96.47	91.05	-
<b>Weighted Average Yield (WAY)</b>	4.51	0.00	7.33	9.86	9.28
<b>Amount Offered Sh (000,000)</b>	1,000	3,000	65,000	100,000	169,000
<b>Total Tendered Sh (000,000)</b>	1,000.00	0.00	41,500.00	303,425.60	345,925.60
<b>Under subscribed/oversubscribed (+/-) Sh (ml)</b>	0.00	0.00	23,500.00	-203,425.60	-176,925.60
<b>Successful bids Sh(000,000)</b>	1,000.00	0.00	38,000.00	135,000.00	174,000.00

	Treasury Bonds-Auction Date specified as below				
	10Y	7Y	2Y	15Y	5Y
<b>Auction Date</b>	25/10/2017	11/10/2017	27/09/2017	13/09/2017	30/Aug2017
<b>Redemption date</b>	26/10/2027	12/10/2024	28/09/2019	14/09/2019	31/Aug/2022
<b>Minimum successful Price</b>	76.1279	77.1894	92.26	79.2450	82.4520
<b>WAP for successful bid</b>	78.0204	79.1462	93.1475	82.3599	83.2013
<b>WAY to maturity</b>	15.8929	14.9832	11.7645	16.7367	13.9590
<b>WA Coupon Yield</b>	14.6628	12.7359	8.3953	16.3915	11.0335
<b>Amount Offered TZS(000,000)</b>	111,400.00	100,200.00	84,000.00	97,800.00	90,000.00
<b>Amount Tendered TZS(000,000)</b>	219,982.50	143,476.30	258,895.60	126,528.30	436,086.60
<b>Successful Amount TZS(000,000)</b>	65,323.10	100,200.00	84,000.00	95,480.00	58,509.40



The BOT released its monthly economic review for the month of August, 2017, for the report click here:  
<http://www.bot.go.tz/Publications/MonthlyEconomicReviews/MER%20August%202017%20Final.pdf>

Future Bond Auctions*		
Auction Date	Bond Tenure	Coupon Rate
08/11/2017	5yrs	9.18%
22/11/2017	15yrs	13.50%
06/12/2017	2yrs	7.82%
20/12/2017	7yrs	10.08%
03/01/2018	10yrs	11.44%

Exchange Rates*		
Currency	Buying	Selling
EUR	2,572	2,597
USD	2,224	2,246
KES	21.49	21.66
GBP	2,920	2,950

\*All these data are obtained from Bank of Tanzania (BOT)

#### About TIB Rasilimali:

TIB Rasilimali Limited is a registered Broker Dealer, member of the Dar es Salaam Stock Exchange since 1997, the firm is the only Government owned Stockbroker and a member of the TIB Development Banking group. TIB Rasilimali Limited offers services of dealing in listed securities, Corporate Finance advisory and M&A.

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